# NAHMA

NATIONAL AFFORDABLE HOUSING MANAGEMENT ASSOCIATION

#### **2023 MEMBERSHIP DIRECTORY**





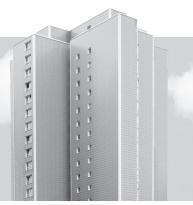


PROTECTING THE INTERESTS OF AFFORDABLE HOUSING PROPERTY MANAGERS AND OWNERS



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# ABOUT

The National Affordable Housing Management Association (NAHMA) is the leading voice for affordable housing, advocating on behalf of multifamily property owners and managers whose mission is to provide quality affordable housing. As an advocate for professional standards for affordable housing providers, NAHMA holds a unique position in the industry. Founded in 1990, NAHMA's membership today includes the industry's most distinguished multifamily owners, managers and industry stakeholders.

#### **Our Mission:**

NAHMA's mission is to support legislative and regulatory policy that promotes the development and preservation of decent and safe affordable housing. NAHMA serves as a vital resource for technical education and information, fosters strategic relations between government and industry, and recognizes those who exemplify the best in affordable housing. NAHMA is the voice in Washington for 16 regional, state and local affordable housing management associations (AHMAs) nationwide.

NAHMA advocates a supply adequate to meet the growing need for multifamily, residential affordable housing by bringing nationwide attention to the necessity of preserving decent and safe housing. The foundation of NAHMA's vital mission is based upon:

- Solid partnerships with HUD, Congress, RHS, state housing finance agencies, and housing credit monitoring agencies.
- Promotion of industry standards for professionals in affordable housing management through initiating and maintaining professional education and certification programs.
- Commitment to Communities of Quality for families living in affordable housing.
- Preservation of existing units of affordable housing.

NAHMA concentrates its efforts on housing policy, finance and other current issues shaping affordable housing legislation and regulation, presenting testimony, drafting white papers and disseminating alerts, newsletters and other communications to its members. NAHMA also maintains strategic alliances with other industry groups, thereby strengthening the voice of the affordable housing industry.

Now, more than ever, it is vital that we as a nation not only protect low-income housing, but also ensure appropriate government involvement at all levels. We believe that a public/private partnership will take advantage of the best both sectors have to offer to low-income residents, and it is more efficient and less expensive to the country.

#### Standards of Excellence:

The promotion of professional standards is a cornerstone of NAHMA activities. NAHMA offers several professional education and certification programs:

- National Affordable Housing Professional Executive (NAHP-e)
- National Affordable Housing Professional (NAHP)
- Certified Professional of Occupancy (CPO)
- Fair Housing Compliance (FHC)
- Specialist in Housing Credit Management (SHCM)
- National Accredited Housing Maintenance Technician (NAHMT)
- National Accredited Housing Maintenance Supervisor (NAHMS)
- Credential for Green Property Management (CGPM)
- Blended Compliance Designation (BCD)



#### **Our Members:**

The management of affordable housing is a specialized business, requiring skills and programmatic knowledge not required of other real estate management professionals. Since the 1970s, NAHMA members have been actively involved in federally regulated housing programs.

Owners, managers and industry stakeholders join NAHMA because it is essential to their business. They rely on NAHMA for representation in Washington, D.C., invaluable professional education, information, networking and opportunities for one-on-one dialogue with federal and state agencies impacting the industry.

Whether you own or manage LIHTC, Section 8, 202 or 236 properties, or participate in one of the many other affordable housing programs, NAHMA membership is essential to smart asset management.

NAHMA membership is not limited to property owners and managers. Supporting them are providers of goods and services, nonprofit organizations and other stakeholders who know that NAHMA helps them better serve the industry.

NAHMA members manage and provide quality affordable housing to more than 4 million Americans with very low and moderate incomes. Presidents and executives of property management companies, owners of affordable rental housing, public agencies and national organizations involved in affordable housing and providers of supplies and services to the affordable housing industry make up the membership of NAHMA.

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#### In Chronological Order:

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Harold Platter (Deceased)

Charlie Wilkins

Johrita Solari

John Autry

Jack Murray

Phil Carroll

Wayne Fox

Jim McGrath

Michelle Norris

Dan Murray

Scott Reithel

Gianna Richards

J. Kenneth Pagano

Michael Johnson

Timothy Zaleski

Michael Simmons



# Membership Categories



Tier 2 **NAHMA Associate Members** 

Tier 3 **NAHMA Affiliate Members** 

> Tier 4 **NAHMA Subscribers**

Tier 1-3: Executive Council ("Direct" NAHMA members)

Tier 4: **NAHMA Subscribers** (via membership and dues paid through an AHMA)

#### OFFICERS &

# Board of Directors

#### OFFICERS



Larry Sisson



Peter Lewis

**Chair** Larry Sisson

**Chair-elect of the Board** Peter Lewis

Vice Chairs of the Board Sandra Cipollone Christina Garcia Sanchez

**Secretary** Melissa Fish-Crane



Sandra Cipollone



Christina Garcia Sanchez



Melissa Fish-Crane

Treasurer Noel Gill

Past President Michael Simmons



Noel Gill



Michael Simmons

#### PAST PRESIDENTS

Voting Members of Board

Michael Johnson Term ends 2024 Gianna Richards Term ends 2025

\*Officers' terms are for two years; current officer terms expire Oct. 31, 2024

#### DIRECTORS



Amy Albery



Sonya Brown



Janel Ganim



Kimberlee Schreiber



Jeff Baker



Alicia Stoermer Clark



John Kuppens



Jack Sipes



Jasmine Borrego



Alice Fletcher



Cindy Lamb



Angie Waller

**Amy Albery** Term ends 2024 Sonya Brown Term ends 2025 Janel Ganim Term ends 2025 Kimberlee Schreiber Term ends 2023

Jeff Baker Term ends 2024 Alicia Stoermer Clark Term ends 2023

John Kuppens Term ends 2025 **Jack Sipes** Term ends 2025

**Jasmine Borrego** Term ends 2024

Alice Fletcher Term ends 2023 **Cindy Lamb** Term ends 2023 Angie Waller Term ends 2024

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Nonvoting Members of Board

Bill Kargman **Harold Platter** (deceased) **Charlie Wilkins** Johrita Solari

John Autry Jack Murray **Phil Carroll** Wayne Fox Jim McGrath

**Michelle Norris** Dan Murray **Scott Reithel** J. Kenneth Pagano **Timothy Zaleski** 

#### **EDUCATIONAL FOUNDATION**

### Board of Directors\*





Anthony Sandoval



Diane Smith



Justin Ackerman

Alicia Stoermer Clark Chair Term ends 2023

**Anthony Sandoval** Vice Chair Term ends 2025

**Diane Smith** Secretary Term ends 2024

Justin Ackerman Term ends 2023



Kasey Archey



Megan Davidson



Amber Day



Alice Fletcher

Kasey Archey Term ends 2023

Megan Davidson Term ends 2023

Amber Day Term ends 2024

**Alice Fletcher** Term ends 2023



Rue Fox



Nancy Hogan



Stefanie Lee



Lisa McCarroll

**Rue Fox** Term ends 2024

Nancy Hogan Term ends 2024

Stefanie Lee Term ends 2024

Lisa McCarroll Term ends 2025



Carlita Mendez



Greg Proctor



Lisa Tunick



Christopher Voss



Peter Lewis

Carlita Mendez Term ends 2024

**Greg Proctor** Term ends 2025

Lisa Tunick Term ends 2025

**Christopher Voss** Term ends 2023

**Peter Lewis** NAHMA Board Rep Term ends 2024





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The Affordable Housing Management Association-Pacific Southwest (AHMA-PSW) is a nonprofit organization representing the management agents and owners of over 80,000 housing units in Arizona, Nevada, and Southern California. Members of our organization come from all aspects of the housing and property management agencies. Together we work to promote, develop, and maintain affordable housing in the Pacific Southwest region.

Contact: Jazmin Ceballos

#### Alco Management, Inc.

Alco owns and manages approximately 6,000 units in the southeastern United States. Our portfolio includes affordable, tax credit, conventional and public housing. We measure our success by the strength of the relationships we build with our partners, which includes our residents, employees, investors and regulators.

Contacts: Michael Johnson and Dana Patterson

#### All-American Realty, Inc.

All-American Realty, Inc. primarily operates in the cooperative apartment manager business/industry within the real estate sector. Contact: John Seehorn

#### Alpha Property Management

Alpha Property Management is an experienced owner, developer, and manager of an extensive national portfolio of HUD and LIHTC properties. In recent years, the company has created a successful record of repositioning assets within the LIHTC program, often combining IRC Section 42 and HUD Section 8 subsidies to create high-quality, long-term, affordable communities. Portfolio size: 5,300 units.

Contact: Ernie Pilpil

#### **Ambling Management Co.**

Ambling is a nationally recognized real estate investment firm specializing in developing and managing multifamily and senior properties. Ambling is a diverse team operating from various locations while uniquely tied together by our values and vision. Together, we work to enrich lives, build community, and create home. Ambling boasts a broad range of experience through our sites around the Southeast. Our extensive experience demonstrates our commitment to excellence.

#### **AMCS**

AMCS is a locally owned and operated investment real estate property management company in Charleston, S.C. AMCS was founded in 1990 to provide property management services to residential apartment communities. AMCS manages a varied portfolio in Florida, Columbia and Greenville, South Carolina, and mainly in the Charleston Tri-County Area. Contact: Jamie Kerr

#### **Asset Living**

Asset Living, founded in 1986, is one of the largest third-party fee property management firms. Asset Living holds an NMHC Top 5 Ranking with a growing portfolio of well over 150,000 units. Active in 40+ states, and over 3,000 we manage many properties across the nation. Asset Living's portfolio includes Affordable, HUD, Conventional, Senior, and Student properties.

Contact: Hugh A. Cobb

#### Birge & Held Asset Management, LLC

Birge & Held is a national real estate investment, construction, development, and management firm, headquartered in Indianapolis, Indiana. The firm specializes in multifamily real estate, primarily operating within the central United States. Drawing on decades of experience, Birge & Held's full-service, innovative approach to multifamily real estate combines robust analysis with best-in-class operations.

Contact: Layne Hurst

#### CAHEC Management, Inc.

CAHEC Management, Inc. is USDA properties' largest Rural Development financed property management firm in the country and together with other affordable programs, manages 360+ multifamily assets. We boast nearly 475 employees and manage approximately 14,500 units across South Carolina, North Carolina, Georgia and Alabama.

Contacts: Barbara (Babbie) Jaco and Rene Sturgis

#### Cambridge Management, Inc.

For 35 years, the Cambridge Management team has provided safe and affordable homes for those with limited incomes. Cambridge currently manages 9,500 apartment homes in 100 communities, serving thousands of residents in California, Florida, Hawaii, North Carolina, Tennessee, Virginia and Washington. Cambridge is headquartered in Tacoma, Washington.

Contact: Sue Baker

#### Community Housing Services, Inc.

Community Housing Services, Inc. is a 501(c) (3) Utah nonprofit housing provider operating in 13 urban and rural counties. CHS also owns properties in Minnesota and California. Programs include HUD, RHS, and LIHTC. Our mission is the new construction and preservation of affordable housing through acquisition rehab.

Contact: Phil Carroll

#### **Conifer Realty, LLC**

A nationally ranked full-service real estate company specializing in the development, construction, and management of high-quality, affordable housing communities. The benchmark for our pipeline of projects is a collaborative approach with local stakeholders to seek transformative and creative solutions to provide greater access to affordable housing. We develop more than affordable housing communities; we create a HOME for possibilities.

Contacts: Jeff Baker, Jessica Chiamulera, Mollie Kickbush and Betty Perry

#### **Corcoran Management Company**

Corcoran Management Company (CMC) is one of New England's leading management firms specializing in delivering unmatched customer service and maintaining exceptional quality standards. CMC demonstrates integrity and competence in all relationships with residents, owners, and local organizations. CMC's vision and philosophy for the communities we develop and manage are to provide a commitment to the value and enhancement of the assets through superior customer service, exceptional quality standards, and uncompromising dedication from our team.

#### Cornerstone Corporation

Founded in 1989, Cornerstone Corp. is a mid-sized property management company in Westwood, Mass.

Contact: Julie Edmonds

#### **CPO Management Services, LLC**

CPO Management Services is a tenantendorsed, community-based management company dedicated to meeting the needs of residents and the community. Through our 501(c)(3) nonprofit foundation, Community Properties Impact Corporation (CPO Impact), we link residents to community resources to help stabilize their lives.

Contact: Chad Ketler

#### **CRM Residential**

Programs involved include HUD, LIHTC, and conventional. Portfolio size: 10,500 units in New Jersey, Pennsylvania, Maryland, Oklahoma and U.S. Virgin Islands. A full-service property management organization specializing in the management of multifamily properties. CRM works with HUD and state housing finance agencies.

Contacts: Harlan Krichman and Michael Simmons

#### **CSI Support & Development**

CSI Support & Development is a residentmember controlled organization that utilizes a cooperative management system and engages its resident membership in decision-making at every level of its operations. CSI was incorporated in 1945 as a mission-driven nonprofit and exists solely to provide the highest quality, affordable housing communities possible for seniors. CSI has 61 properties with over 6,500 units in California, Maryland, Massachusetts, and Michigan.

Contacts: Cindy Lamb, Anne Sackrison and Diane Smith

#### Dominium, Inc.

Dominium is one of the nation's largest and most innovative affordable housing development and management companies. Dominium is focused on real results and long-term value. With the distinct view that long-term returns matter, from development to management, the growth-oriented, high-performance culture strives to ensure each of our stakeholders—residents, financial and community partners,

and employees—are well served.

Contact: Jack Sipes

#### **EAH Housing**

EAH Housing was founded with the belief that quality affordable housing is the cornerstone to sustainable, healthy communities. We are celebrating more than 50 years of dedicated service on behalf of the 25,000+ residents that live at our properties throughout California and Hawai'i.

Contact: Stacey Smith-Tarachow

#### **Essex Management Company, LLC**

Essex Management Company, LLC is a real estate company located in New Jersey. Contact: J. Kenneth Pagano

#### Fairfield Homes, Inc.

Fairfield Homes, Inc. is a full-service property management company present in over 115 communities, managing more than 4,800 units throughout Ohio, Kentucky, Michigan and West Virginia.

Contact: Jim Baugh

#### **Fairstead**

Committed to creating and preserving highquality affordable, workforce and mixedincome housing, Fairstead takes a socially and environmentally conscious approach to community building.

Contacts: Luai Abdallah, Shah Alam, Shannon Bodnar and David McGuill

#### First Realty Management Corp.

A family-owned and privately held property management company, First Realty Management creates quality communities together. We do that by providing the best living and working environment for residents and employees, the best economic return for owners, and service before it is requested for residents living in over 8,000 residential units at over 80 properties in Massachusetts, Rhode Island, and New Hampshire.

Contacts: Bill Kargman and Kathryn Kargman Holden

### **Hispanic Housing Development Corporation**

The purpose of Hispanic Housing Development Corp. is to stabilize Latino communities by developing, managing, and investing in ventures that increase affordable housing availability, promote economic opportunity, and enhance the quality of life. Contact: Laura L. Selby

#### **Homewood Real Estate Partners**

Homewood Real Estate Partners finds and invests in exceptional office, hotel, and multifamily real estate in various areas throughout the United States. Homewood seeks properties with the highest probability of return on investment based on their three asset classes' expertise. Return is maximized through Homewood's strategic asset oversight, local and regional market awareness, and extensive relationship network.

Contact: Sean Denihan

#### **Housing Authority of the City of Austin**

As a high-performing housing authority that assists over 18,000 Austinites, the Housing Authority of the City of Austin (HACA) owns and operates 1,929 units of conventional public housing in 19 developments throughout Austin. Development sites range from highrise apartments on Lady Bird Lake to small duplexes in residential neighborhoods. HACA also manages the Housing Choice Voucher/ Section 8 Program that provides rental vouchers for more than 5,000 units of housing in Austin's private rental market. Contacts: Sylvia Blanco, Michael Gerber and

#### Housing Management Resources, Inc.

Michael Roth

Housing Management Resources, Inc. is a dynamic, full-service property management company whose approach is "hands-on" professionalism. Their philosophy is to set expectations high for each team member and provide the training and support to foster success. HMR manages over 8,000 apartment homes spanning 11 states. The organization,

located in Quincy, Mass., was established to manage properties developed by The Silver Street Group in Portland, Maine.

Contact: Trish Leonard

#### **HTG Management, LLC**

Housing Trust Group is an award-winning fullservice developer of multifamily residential communities with over 40 years of experience in Florida and throughout the Southeastern United States and Arizona. We are committed to our residents and continually strive to improve and enhance our communities. Contact: Dennis McWilliams

#### **JL Gray Company**

The JL Gray Company, Inc. is a fully integrated company that acquires, develops, and manages multifamily residential communities in the Southwest.

Contact: Bobby Griffith

#### **John Stewart Company**

The John Stewart Company (JSCo) was founded in 1978 to provide high-quality management services for HUD-financed and insured affordable housing. Today, JSCo is a full-service housing management, development, and construction services organization with over 34,500 units of HUD, LIHTC, and other affordable housing under management throughout the state of California. JSCo creates and manages communities that foster high levels of physical, social, and emotional well-being among residents and employees while simultaneously providing owners with financial efficiency, accountability, and multiple value-added benefits.

#### KCG Residential, LLC

Since its founding in 2015, KCG has grown to national recognition through our portfolio of nearly 4,000 multifamily, tax-credit rental housing units spanning eight states. Our success is a testament to our integrity, transparency, collaboration, and our commitment to "Building Better Lives through Better Communities." Throughout their careers, KCG's executive team has developed, financed, built, and managed more than \$2.0 billion of multifamily rental housing. Contact: Kimberly Hurd

#### **Kittle Property Group**

We develop, build, manage, and own multifamily rental housing and self-storage facilities. HKP has developed and managed properties in 17 states, including high-quality apartment complexes and self-storage facilities throughout the U.S. We currently manage a portfolio of more than 150 properties, including more than 16,000 apartment homes and more than 6,000 self-storage units. Contact: Stephen Lavery

#### Maloney Properties, Inc.

Full-service property management firm providing a broad range of services to more than 10,000 residential housing units in Massachusetts, Vermont, Rhode Island, Connecticut, and New Hampshire. Maloney also offers real estate brokerage services for large-scale developments, as well as consulting services on physical property management, construction management, financial management, regulatory compliance, information technology, relocation, resident services, training, and energy conservation. Contacts: Debbie Piltch and Michelle Prunier

#### Mansermar, Inc.

Full-service multifamily affordable property management, development and consulting company that improves people's quality of life and insures protection of an owner's investment through the preservation and creation of affordable housing.

Contact: Glenda Leduc

#### **Marcrum Management Company**

Marcrum Management Company is located in Birmingham, Ala., and is part of the residential real estate brokerage & management industry. Contact: Sonja Horn

#### **Marion County Housing Authority**

In November 1968, it was established to make Marion County a better place to live by developing, administering, and maintaining safe, decent, affordable housing for its citizens. MCHA provides housing assistance to communities outside of the urban growth boundaries of the cities of Salem and Keizer.

#### McCormack Baron Management, Inc.

Our mission is to provide efficient, professional and responsive hands-on management for urban residential communities. We understand conventional market-rate housing and affordable housing, including the Low-Income Housing Tax Credit Program, various deep subsidy programs and mixed-income communities.

Contacts: LaShona McGrew and David Nargang

#### MEND, Inc.

MEND, Inc., founded in 1969 by nine Moorestown churches, is a private, nonprofit corporation that develops, builds, owns, and manages affordable rental housing. The current housing portfolio includes 771 affordable housing apartments for single adults, senior citizens, persons with special needs, and families in multiple locations throughout southern New Jersey.

Contact: Eileen Wirth

#### Mercy Housing

Mercy Housing is a national affordable housing nonprofit established by the Sisters of Mercy in 1981. Mercy's development, management, and financing of affordable housing serve tens of thousands of people with low incomes, including families, seniors, veterans, people who have experienced homelessness, and people with disabilities. Its mission is to build a more humane world where poverty is alleviated, communities are healthy, and all people can live to their full potential. Contacts: Jeffrey Kohler, Jennifer Poole

#### Methodist Retirement Communities

MRC owns and operates 12 communities in six different Texas cities, which vary from continuing care retirement communities to affordable housing communities. The residential options and health care available within the different MRC communities may include independent living, patio homes, assisted living, memory support, skilled nursing care, and home health care services. Contact: Joy Keels

#### Michaels Management

Michaels Management's mission is to enhance people's lives through quality housing by working in partnership with local, state, and federal housing agencies to provide successful solutions to their housing challenges. Contacts: Sandra Cipollone and Kimberlee Schreiber

#### Mid-Atlantic Affordable Housing Management Association

At Mid-Atlantic AHMA, we meet the training, advocacy, and information needs of owners and managers of affordable multifamily housing communities, as well as the vendors and service professionals who serve and support them. Our service area includes Maryland, Virginia, West Virginia, and Washington, D.C. Contact: Terry Doherty Rice

#### Millennia Housing Management, Ltd.

The Millennia Companies is a vertically integrated real estate company based out of Cleveland, Ohio, comprised of Millennia Housing Management, Ltd., Millennia Housing Development, Ltd., Millennia Housing Capital, Ltd., and Millennia Commercial Group, Ltd. The Millennia Companies specializes in the acquisition, preservation/rehabilitation, and management of affordable and market-rate properties.

Contact: Alan Weckerly

#### MMS Group

MMS Group brings decades of experience crafting a solid understanding of industry fundamentals and honing compliance expertise. We layer this with progressive capital markets insight, powerful back office and accounting software, and full-service property management. We take pride in delivering to our clients, partners, and residents the same individualized attention of the mom-and-pop shop we once were, with the management acumen and corporate scale of over 40,000 units that is MMS Group today.

Contact: Rachael Goldstein

#### **Moderate Income Management** Company, Inc.

Moderate Income Management Company, Inc. is a property management firm backed with years of experience in the property management field. Founded in 1974, MIMC has developed into a vastly diverse firm, both within the profession and through its staff. Diversity of portfolio has been the hallmark of our management since our early days. We are honored that our staff members not only serve in leadership positions throughout the industry but also serve as educators throughout the industry.

Contact: Jonathan Gershen, Esq.

#### Monarch Properties, Inc.

Monarch Properties, Inc. is a private corporation established in 1982 involving the ownership and professional management of multifamily apartment communities, primarily government-assisted, throughout New Mexico, Oklahoma, and Texas.

Contacts: John Autry and Jack MacGillivray

#### Monfric, Inc.

Our mission is to manage and provide safe, clean, and affordable housing effectively. We manage and develop tax credit, HUD subsidized, and conventional housing. We also offer training and consulting services.

Contact: Anita Moseman

#### Monroe Group, Ltd.

Monroe Group is headquartered in Denver, Colo., and celebrated 40 years in business in 2022. Monroe Group is one of the country's fastest-growing affordable housing property management companies with a portfolio of more than 75 multifamily properties, over 7,000 units in 22 states across the country serving families, seniors, and persons with disabilities. In 2006, Monroe Group founded Steele Properties to conduct all real estate development and property acquisitions.

Contact: Kristi Downing

#### **Murfreesboro Housing Authority**

Our mission at the Murfreesboro Housing Authority is to provide decent, safe and sanitary housing in good repair for eligible families in a manner that promotes serviceability, economy, efficiency and stability of the developments; and to utilize all available resources to maximize the social and economic opportunities of our residents.

Contact: L. Thomas Rowe

#### **National Church Residences**

National Church Residences has dedicated a half-century of effort to providing quality housing in affordable, caring communities. Since 1961, we have expanded our mission to include the housing needs of seniors, families and adults, the formerly homeless, persons with disabilities, and a host of supportive health care services.

Contacts: Steve Bodkin, Sonya Brown, Christina Garcia Sanchez, Amil Marchena and Todd Puhl

#### NHE, Inc.

To provide decent safe and affordable housing to low income families. We manage HUD 202 PRACS and HAPS, 811 PRACS, RAD, PBV, Rural Development, Public Housing, Tax Credit, Bond and Market Rate communities.

Contacts: Patricia (Patty) Sherman and Angie Waller

#### Northwest Real Estate Capital Corp.

Creating, preserving and providing valuable affordable housing that transforms our communities works to eliminate family insecurities and empowers residents to experience "Housing with Pride, Life with Dignity." Delivering value and innovation to the communities we serve through collaborative partnerships and transparent full-service housing solutions. Supporting residents in nine western states and more than 150 multifamily communities. Contact: Noel Gill

#### **Ohio Capital Corporation for Housing**

Ohio Capital Corporation for Housing (OCCH) leverages private capital to construct, rehabilitate, and preserve affordable housing. By providing affordable housing enhanced by supportive services, we build sustainable communities that offer greater opportunities and empowerment in our residents' lives. Since its inception, OCCH has raised more than \$5 billion in private capital and invested in more than \$0,000 affordable housing units in more than 900 developments.

Contact: Melanie Shapiro

#### Park Bixby Tower, Inc.

A nonprofit whose mission is to conduct those activities that benefit the elderly includes providing housing and other services designed to meet their physical, social, and psychological needs. It provides subsidized housing for lowand moderate-income elderly persons.

Contact: Russell Wylie

#### **Park Properties Management Company**

Park Properties Management Company is a full-service management company specializing in multifamily, affordable and conventional housing, commercial property management, condominium management, and single-family homes

Contact: Alice Fletcher

#### Peabody Properties, Inc.

Incorporated in 1976 and under the direction of Karen Fish-Will (principal and chairperson) and Melissa Fish-Crane (principal and CEO), Peabody Properties is an award-winning, Accredited Management Organization (AMO), currently managing over 15,275 units of housing throughout New England, New Jersey, and Florida. With a relationship-driven approach to full-service real estate management, Peabody Properties specializes in residential and condominium management, sales, marketing, leasing, construction management, capital improvement, energy savings, relocation, resident supportive and assisted living services. Contacts: Doreen Donovan, Melissa Fish-Crane and Katrina Pavetto

#### PRD Management, Inc.

PRD Management delivers award-winning property management, real estate development, and affordable housing consulting in the mid-Atlantic region.

Contacts: Karin McGrath Dunn and Skandar Zaouali

#### **Seldin Company**

Seldin Company is a multifamily management and compliance services organization headquartered in Omaha, Neb. We currently manage more than 22,000 apartment homes at Seldin Company and provide affordable housing consulting and compliance services through STAR Compliance Consulting, a division of Seldin Company. We have extensive experience in conventional and affordable housing, focusing on innovative, locally integrated projects that promote sustainability and community growth.

Contacts: Alicia Stoermer Clark, Timothy Goodman and Heather Staggs Wezensky

#### Showe Management Corp.

Showe Management Corporation has been developing, constructing, and managing affordable, market-rate, and commercial real estate for over 45 years. SMC's national portfolio is managed out of the Columbus, Ohio, corporate office. SMC's team has extensive expertise in HUD, RD, and LIHTC properties with proven performance. Preparation, innovative thinking, experience, and dependability are the cornerstones of our foundation. Contact: Scott Hunley

#### Solari Enterprises, Inc.

Solari Enterprises, Inc. is a full-service property management organization specializing in affordable multifamily housing. We have been a trusted partner in affordable housing for over 30 years. Providing services from development planning through lease-up and ongoing management operations. Our portfolio consists of LIHTC, a variety of Section 8 programs, Rural Development, Special Needs, Transitional Age Youth, Mental Health Services Act, Housing, Community Development, Veterans, and Supportive Housing programs. #solariproud.

Contacts: Gianna Richards and Johrita Solari

## Southern Development Management Company, Inc.

We provide conventional and affordable management services for 86 properties in Florida, Georgia, South Carolina, North Carolina, Tennessee, and Connecticut. SDMC also assists owners by performing property rehabs for optimum rentals and value. With over 150 dedicated employees, SDMC is rich in experience and has a proven record of compliance, integrity, and service.

Contact: Reese Quick

#### Standard Enterprises, Inc.

Founded in 1948, our company provides public housing, affordable and conventional management services to more than 6,000 units in Arkansas, Louisiana, and Mississippi. We also develop and build affordable housing units. Standard Enterprises is based in Monroe, La. *Contact: Bert Loe* 

#### **TELACU** Residential Management, Inc.

TELACU Residential Management, Inc. and TELACU Property Management, Inc. provide subsidized and affordable housing to adults, families, the elderly, and special needs groups. We are committed to providing high-quality housing and services to all our communities, residents, employees, and third-party owners while meeting our company vision of "shaping communities every day" by upholding our company values of Transparency, Integrity, and Accountability.

Contacts: Jasmine Borrego and Angelique Williams

#### **TESCO Properties, Inc.**

TESCO Properties, Inc. is an apartment management and development firm offering development and management services for affordable housing properties in 12 states. TESCO Properties is based in Memphis, Tenn.

Contact: Larry Sisson

#### The Housing Company

The Housing Company provides professional property management services for affordable apartment communities serving low-income families, seniors, and people with special needs. We help our residents achieve individual and family goals and foster community pride. The Housing Company staff is experienced in all development stages for new properties and actively participates in preserving affordable housing.

Contact: Jennifer Rogers

#### **The Schochet Companies**

The Schochet Companies is a full-service real estate development and management company founded by Jay Schochet in 1973. Today, The Schochet Companies owns and/or manages over 5,000 apartments and 100,000 square feet of commercial space. Headquartered in Braintree, Mass., the company has regional offices in Rhode Island, Connecticut, and Maine and employs over 150 people.

#### The Sellers Group

Management of elderly and family affordable housing in Utah. The management staff has more than 110 years of experience in all aspects of property management. It is well versed in HUD, USDA/Rural Development, IRS tax credit regulations and compliance issues. Contact: Michael Bair

#### TM Associates Management

Established in 1978, TM Associates believes in the transformative power of the resident experience and how it can positively impact people's lives. We are truly invested in every project we undertake and our exemplary track record is just one of the reasons we have earned a reputation for diligence, dedication and service throughout the mid-Atlantic and beyond.

Contact: Niketa Myrick

#### United Marketing, Inc.

Our mission: To provide high-quality property management services to our clients at a fair cost. To reinvest profit in our business in order for our company and its employees to grow and learn new ways to better serve our clients. To embrace our motto: The client comes first. Contact: Spencer Anderson

#### **Wallick Communities**

Wallick Communities, founded in 1966, is a fully integrated owner, developer, builder, and manager of affordable multifamily housing and assisted living/memory care communities in the Midwest and the largest owner/operator of affordable housing in the state of Ohio. Our over 55 years of experience and focus on our associates and our residents have proven that results will follow if you do the right thing. Contacts: Amy Albery and Rita Bishop Aimar

#### **Wesley Living**

For more than 50 years, Wesley Housing Corporation of Memphis (Wesley Living) has been dedicated to providing excellent housing and services, which enhance the quality of living for elderly persons and their families. This includes those formerly homeless and persons with special needs. Our portfolio includes affordable, LIHTC, public housing, and assisted living.

#### **Westgate Management**

Westgate Management Company, Inc. is a fullservice property management firm specializing in the development and management of affordable and market rate residential communities in Pennsylvania and New Jersey. Contact: Steve Friedman

#### **Westminster Company**

The history of Westminster Company is rich in leadership and experience. We began building our portfolio in 1970 through the construction of apartment complexes across the Southeast. In the early 1980s, Westminster Company formed a property management division to

manage these apartment complexes. Today, Westminster Company is putting residents first to create value that lasts.

Contact: Leah Lyerly

#### **WinnCompanies**

WinnCompanies is an award-winning national multifamily development and management company dedicated to the highest standards of excellence. Through its companies, WinnDevelopment, WinnResidential, and WinnMilitary, WinnCompanies acquires, develops, and manages affordable, senior, mixedincome, market rate, military, and mixed-use properties. Founded in 1971 and operating in 22 states and the District of Columbia, it is the fifth-largest multifamily housing manager in the U.S. and the second-largest manager of affordable housing.

Contacts: Connie Buza, Jennifer Coberth, Alicia Khasky, John Kuppens, Lynn Malboeuf, Michael Milko and William Wollinger

#### WSH Management, Inc.

With over 20 years of experience in property management, WSH Management is a prominent leader in senior apartment communities as well as the multifamily industry; WSH Management is a name you'll remember when searching for your next apartment home. Our headquarters are located in Irvine, Calif., and we have quality living apartments for both affordable and market-rate seniors or families throughout California.

Contact: Anthony Sandoval

#### **ASSOCIATE MEMBERS**

#### **AIR Communities**

Apartment Income REIT Corp., known as AIR Communities (formerly AIMCO), is a real estate investment trust and is the owner and operator of best-in-class apartment communities across the United States. AIR Communities professionally manages high-quality properties in most major markets, including Boston, Philadelphia, Los Angeles and Miami. AIR Communities' common shares are traded on

the New York Stock Exchange under the ticker symbol AIRC.

Contact: Leeann Morein

## Appleton Corporation An O'Connell Company

The Appleton Corporation provides comprehensive property, facilities and asset management services, along with accounting and financial services, to managers and owners of commercial and residential properties in central New England.

Contact: Matt Flink

#### **Beacon 360 Management**

An industry leader in the management and development of affordable housing. We accomplish this by creating an environment of excellence in customer service and a commitment to establishing progressive communities.

Contact: Celia Kendall

#### Cambridge Management, Inc.

For 35 years, the Cambridge Management team has provided safe and affordable homes for those with limited incomes. Cambridge currently manages 9,500 apartment homes in 100 communities, serving thousands of residents in California, Florida, Hawaii, North Carolina, Tennessee, Virginia and Washington. Cambridge is headquartered in Tacoma, Wash.

Contact: Maggie Murtaugh

#### **ConAm Management Corporation**

ConAm currently manages a nationwide portfolio of approximately 51,000 apartment units in more than 26 key metropolitan areas. We have established regional offices throughout the country, staffed with talented management professionals who are experts in their local markets. Our regional presence and ability to respond to local conditions—combined with the resources, infrastructure, and experience of a reputable national company—make ConAm a leader in the industry.

Contact: Wes Daniel

#### **Corcoran Jennison Management**

Since 1971, Joe Corcoran and Gary Jennison have developed property valued at over \$2.5 billion. They also pioneered the development and management of mixed-income housing, a feat they consider their most rewarding accomplishment. Today, Corcoran Jennison has expanded its scope and portfolio to include properties in 15 states, and management of more than 24,000 residential units, with 2,000 employees.

Contact: Marie Morreale

#### Drucker & Falk, LLC

To deliver the highest quality real estate services exceeding the expectations of our clients, residents, and tenants by:

- Cultivating great places to live, work, shop, and play
- Empowering employees to maximize their potential
- Partnering with clients to optimize investment outcomes
- Embracing social responsibility through service and sustainability

Contact: Kellie Falk

#### **Eden Housing Management**

Eden Housing creates and sustains highquality, affordable housing communities that advance equity and opportunity for all. Contact: Kasey Archey

#### **Fairfield**

Fairfield is a privately held multifamily real estate owner, operator and developer that was founded in 1985. Fairfield (www.fairfieldresidential.com), headquartered in San Diego, Calif., is active in over 30 geographically diverse markets across the country managing nearly 40,000 multifamily units. As one of the largest vertically integrated multifamily real estate companies, Fairfield is a leading provider of acquisition, entitlement, development, construction, renovation, property and asset management and disposition services across a broad spectrum of investment strategies.

Contact: Gina Metzger

#### **Fairstead**

Committed to creating and preserving highquality affordable, workforce and mixedincome housing, Fairstead takes a socially and environmentally conscious approach to community building.

Contact: John Tatum

#### Falkenberg/Gilliam & Associates Inc.

A property management company specializing in managing subsidized nonprofit housing for the elderly.

Contact: Priscilla Gilliam

#### Gene B. Glick Company

The Glick Company was founded in 1947 and is an Indianapolis-based privately held real estate owner, developer, and management firm with more than 20,000 units in 13 states. Our company's reputation was built on our founder's commitment to integrity, quality construction, excellent service, and superbly maintained communities.

Contact: Linda Orange

#### **Get RD Done Right!**

Through the consulting entity, Get RD Done Right!, Larry Anderson provides advice, support, advocacy, training and consulting services to individuals, groups, and non- or for-profit entities interested in understanding and working with USDA Rural Development (RD) policies, procedures, and statutes, especially those related to preserving and rehabilitating RD's MFH portfolio. Contact: Larry Anderson

#### GK Management Co.

GK Management is an affiliate of Goldrich Kest Industries, LLC, a diversified real estate development and property management group of companies, LLCs, and partnerships. Its focus is to expand its portfolio of proven and well-located properties, including multifamily, industrial, retail, commercial, and congregate care through acquisition and development while providing stable cash flow to its partners and outside investors.

Contact: Gabriela Chavez

#### Hartle Management Agency

Hartle Management Agency is dedicated to providing professional, courteous, and efficient management services. Our management team comprises professional and knowledgeable staff with experience in managing affordable housing, conventional apartments, and commercial spaces.

Contact: Geneva Hartle

#### **Housing Authority of Fort Mill**

The Housing Authority of Fort Mill is a complete RAD property converted in 2014. We also have the Section 8 Housing Choice Voucher program and a nonprofit that manages HUD 811 and LIHTC, along with a grant from the state.

Contact: Connie Howard

#### **Hyder & Company**

For over 45 years, Hyder's knowledgeable staff has excelled at implementing a wide range of federal and state housing programs to create thriving communities. Our continuing commitment and responsiveness to our clients, tenants, and staff has allowed us to grow significantly, now serving over 120 properties, 7,300 residential units, and 15,000 residents. Contact: Stephen J. Margetic

#### **InterMark Management Corporation**

Columbia, S.C.-based InterMark Management has specialized in multifamily housing property management since 1986. Over the past three decades, InterMark has owned and managed over 10,000 conventional and affordable units primarily in the Southeastern U.S. With a noted focus on LIHTC, tax-exempt bonds, Rural Development, and HUD, InterMark continues to deliver quality asset management services.

Contact: Reva Young

#### J&A, Inc.

J&A, Inc. is a management agent for Rural Development and Low-Income Housing Tax Credit properties around the Southeast. J&A, Inc. also owns and develops properties in the Rural Development and LIHTC programs. Contact: Jeremy Hudson

#### JMG Realty, Inc.

JMG Realty is a fully disciplined real estate company concentrating on the management, redevelopment, and financial services of multifamily real estate properties.

Contact: Bonnie Smetzer

#### Joined Management

Our mission is to provide residents with exemplary service in a quality home environment, provide employees unparalleled personal and professional development opportunities, and provide partners and clients with maximized real estate asset value.

Contact: Adina Grossman

#### NHE, Inc.

To provide decent safe and affordable housing to low income families. We manage HUD 202 PRACS and HAPS, 811 PRACS, RAD, PBV, Rural Development, Public Housing, Tax Credit, Bond and Market Rate communities.

Contact: Taylor Davis

#### **OneStreet Residential**

OneStreet Residential Services is a wholly owned company within the OneStreet Residential family. The management company was formed more than 20 years ago for the purpose of leasing and managing the properties developed and built by the OneStreet Residential Companies. The success of our management effort led to growth for the division which also now offers third-party property management services to other owners.

Contact: Kiva Speed

#### PRD Management, Inc.

PRD Management delivers award-winning property management, real estate development, and affordable housing consulting in the mid-Atlantic region.

Contact: Sue McElhatton

#### **Reliant Realty Services**

Reliant Realty is a full-service property management company providing legal, accounting, security, compliance, maintenance services and affordable housing. Our highly trained staff, comprised of approximately 700 personnel across 10,000 units over six different states, is committed to our clients, tenants, and buildings. Our management experience ensures smooth operations at all our properties at the asset level. *Contact: John Crane* 

#### Virginia Housing

VHDA is a self-supporting, not-for-profit organization created by the commonwealth of Virginia in 1972 to help Virginians attain quality, affordable housing. Our mortgages are funded by bonds we issue, not state taxpayer dollars, and are available primarily for first-time homebuyers and quality rental housing developers. VHDA works with lenders, developers, local governments, and others to help put quality housing within reach of every Virginian. Contact: Carol Jackson

#### Westward 360

Westward360 is dedicated to providing exceptional property management, real estate investment and brokerage services. Serving multiple markets throughout the United States, we have the systems, strategies, and expertise to meet the specialized needs of even the most demanding client. With more than 30,000 homes under management, we're your all-inone real estate solution.

Contact: Nathan Brown

#### **AFFILIATE MEMBERS**

#### Acorn Business Consulting, LLC

Consulting and accounting assistance services for affordable housing providers and not-forprofit organizations. Services include consultations on accounting process improvements, structuring internal controls and regulatory compliance and assistance in preparing for financial and other audits. Over 35 years dealing with HUD, USDA and other affordable housing programs.

Contact: Seth Strongin

#### **AGM Financial Services, Inc.**

AGM Financial Services, Inc. is a leading nationwide Multifamily Accelerated Processing lender providing HUD-insured financing for market-rate and affordable housing.

Contact: Margaret Allen

#### Alliant Insurance Services, Inc.

Alliant is a specialty insurance brokerage. Our Real Estate Division contains over 75 specialists in loss control, claims and analytics, has a proprietary coverage platform and insures over 3.5 million multifamily units nationwide. Contact: Megan Davidson

#### **AppFolio**

Based in Santa Barbara, Calif., AppFolio is a SaaS company focused on addressing the operational and business requirements of property management companies through its AppFolio Property Management (APM) platform. Presently, there are over 17,000 customers subscribed to our platform, servicing over 6 million units.

Contact: Colleen Winship

#### **Auto-Out Cooktop Fire Protection**

Loss of rental income, expensive rebuilds, and increased insurance premiums; cooking fires can be detrimental to your bottom line. For a

small investment, you can protect your communities with Auto-Out automatic cooktop fire suppressors. We sell manufacturer-direct at low prices, and most apartment owners receive insurance discounts for using Auto-

Contact: Robin Williams

#### **Better NOI**

At BetterNOI, we help multifamily owners and operators across the U.S. improve the net operating income (NOI) of their properties and portfolios, one recommendation at a time.

Contact: Alberto Castillo

#### **CAHEC Foundation**

The CAHEC Foundation, a nonprofit affiliate of CAHEC, improves the quality of life for residents living within areas CAHEC serves. By offering various wellness and education opportunities, the CAHEC Foundation goes beyond affordable housing to ensure lowincome residents receive the critical resources they need to succeed. Contact: Stefanie Lee

#### Carter & Company CPA, LLC

A certified public accounting firm and a limited liability company. Specializing in real estate, our practice maintains clients, including developers, investors, and affordable multifamily housing syndicators.

Contact: Christine Carter

#### **Champion Contractors & Services**

Champion Contractors is a privately-held construction service and consulting company with experience spanning over 100 years, specializing in storm damage restoration services, commercial roofing and general contracting projects for commercial and multifamily properties nationwide.

Contact: Kirby Vogler

#### Choice Property Resources, Inc.

Choice Property Resources partners with affordable multifamily property owners, developers, managers, providing contract management for resident internet, Wi-Fi, cell tower leases, business class telecom and laundry. We ensure broadband equality and resident satisfaction through comprehensive portfolio analysis, negotiation, execution and management of provider contracts for existing and development properties. These solutions maximize asset values, improve ROI and help meet business goals. Founded in 1999, we serve 350,000 units across the U.S. www.choiceprop.com.

Contact: Mike Coco

#### CohnReznick, LLP

CohnReznick, LLP provides clients with forwardthinking advice that helps them navigate complex business and financial issues. With more than 2,500 employees nationwide, we provide the resources, technical skills, and deep industry knowledge to help them succeed.

Contact: Travis Harrington

#### **Columbus Metropolitan Housing Authority**

CMHA helps people access affordable housing through collaborative partnerships to develop, renovate, and maintain housing; promote neighborhood revitalization, and assist residents in accessing needed social services. We house families, veterans, seniors, transition-aged youth, formerly homeless, and other individuals. In total, we serve over 250,000 people across Ohio & Washington, D.C., through our various subsidy programs.

Contact: Scott Scharlach

#### **Conner Strong & Buckelew**

We provide insurance, risk management, and employee benefits services to the real estate community and a number of NAHMA members. Contact: Maxx Hofmann

#### Contract Management Services (CMS)

CMS offers third-party administration, training, and consulting services to the affordable housing industry nationwide. You can find unique resources through our website, including live and on-demand webinars and self-paced certification courses. As the current Performance-Based Contract Administrator (PBCA) for multiple states, we understand how complicated federal requirements can be and are committed to simplifying affordable housing through compassion, innovation, and excellence. Visit cms-results.com for more information.

Contacts: Carlita Mendez and Kristy Yeadon

#### Converged Services, Inc.

Converged Services is a national firm of dedicated advisors committed to providing a solid foundation for adding and integrating new technologies. From internet and video service to lifestyle amenities, smart community software to auditing utilities, such as trash removal and water leak detection, we analyze, advise, negotiate, and optimize agreements to secure the best technology at the best price for your residents and the best investment for your community. Contact: Leo Delgado

#### **CRG Residential**

CRG is a multifamily general contractor for affordable housing operators/owners. Ground-up new construction, 4%-9% credit renovations, occupied unit upgrades, self-perform exteriors and interiors services.

Contact: Jeff Eynon

#### Dauby, O'Connor, and Zaleski, LLC

Dauby, O'Connor & Zaleski, LLC (DOZ) is an audit, tax, and consulting firm focused exclusively on affordable housing. Since its founding in 1987, DOZ's team of over 200 professionals has grown and evolved to serve the changing needs of this sector. Our nationwide client base relies on us for our knowledge, on-time delivery, and exceptional client service. We put our expertise squarely behind organizations working to create more equitable communities, nationwide.

Contact: Liz Childers

#### **DeSilva Housing Group**

DeSilva Housing Group is a nationwide consulting firm that provides all levels of compliance services to owners participating in HUD's Multifamily Housing Programs.

Contacts: Jenny DeSilva and Lauren Monaco

#### Domuso

Domuso is driving digital transformation for the multifamily industry with an advanced platform to manage payments and communication throughout the entire resident lifecycle. Contact: Brian Ball

#### eConserve, LLC

Multifamily water conservation experts, eConserve has helped properties save money on their water bills, increase property value, and promote water conservation since 2008. Contact: Taylor Leach

#### Entrata

Entrata is the only comprehensive property management software provider with a singlelogin, open-access Platform as a Service (PaaS) system. Offering a wide variety of online tools, including websites, mobile apps, payments, lease signing, accounting, and resident management, Entrata PaaS currently serves more than 20,000 communities. Entrata's open API and superior selection of third-party integrations offer management companies the freedom to choose the technology and software that best fit their needs.

Contact: Jordan King

#### EPS. Inc.

Programs involved include HUD and TRACS service bureau. Reviews 1,500-plus vouchers for state contract administrators.

Contact: Fred Hutchins

#### **Fortress Technology Solutions**

Fortress is an all-inclusive property management software. Our platform supports managers and owners with an easy-to-use and informative dashboard, in-system training for employee on-boarding, data storage and real-time automated reporting. We understand the unique challenges property managers face because Fortress was built by operators and property management professionals.

Contacts: Bekah Quattlebaum and Gwen Regan

#### **Granite Telecommunications**

Granite provides one-stop solutions for voice. data, internet, wireless, video, and secure network options throughout the U.S. and Canada. Granite understands that no two businesses are run the same way and will create a flexible communications solution tailored to each customer's needs today and in the future. Granite's scalability allows your business to grow with imminent demand.

Contact: Larry Sylvain

#### **Greater Dayton Premier Management**

Greater Dayton Premier Management provides decent, safe, affordable housing to Montgomery County residents who would not afford suitable housing otherwise.

Contact: Kiya Patrick

#### Gwen Volk INFOCUS, Inc.

Gwen Volk INFOCUS, Inc. delivers essential training and informed assistance to affordable housing professionals nationwide. With proven expertise in HUD, LIHTC, RD, HOME, bond, and layered properties, we help owners and agents stay in compliance and focus on outcomes. Register for upcoming training at www.gwenvolk.com and learn more about how we assist organizations large and small to meet the challenges of the affordable housing properties they own and manage.

Contact: Gwen Volk

#### **HAI Group**

HAI Group is a family of companies known for pioneering public and affordable housing insurance programs. For over 30 years, we have been dedicated to serving more than 1,500 housing organizations across the nation; HAI Group's portfolio of products and services includes insurance, capital, research, advocacy, and training.

Contact: Ken Merrifield

#### **Hampden Park Capital & Consulting**

Hampden Park Capital & Consulting is a nationally recognized capital provider and housing consultant assisting mission-driven organizations in developing and operating an array of innovative housing and financing solutions. We are committed to delivering premier professional services and ongoing support, which allow our clients to provide individuals with affordable, secure, and enriched living environments. HPCC focuses on assisting organizations that primarily serve low-income seniors. Contact: Naren Dhamodharan

#### HelloSpoke

HelloSpoke uses your internet connection to make and take phone calls from anywhere.

Contact: Ryan Sweeney

#### Hessel Aluise & O'Leary, PC

Hessel Aluise & O'Leary, PC is a Washington, D.C., based law firm with a national practice focused exclusively on multifamily affordable housing matters. Our lawyers are committed to providing clients creative, cost-effective, sustainable solutions to develop and preserve their federally-assisted affordable housing portfolios.

Contacts: Dori Garmeiser and Sheila O'Leary

#### InnovAge

The mission of InnovAge is to allow seniors to live life on their terms—by aging in place, in their own homes and communities, for as long as safely possible. The primary way we do this is through Program of All-inclusive Care for the Elderly (PACE). InnovAge is committed to expanding PACE to serve more seniors in more communities.

Contact: Richard Degler

#### **Local Initiatives Support Corporation**

LISC is a national nonprofit housing and community development organization dedicated to helping community residents transform distressed neighborhoods into healthy and sustainable communities of choice and opportunity. LISC mobilizes corporate, government and philanthropic support to provide local community development organizations with loans, grants, equity investments, and technical and management assistance. Our organization has a nationwide footprint, with local offices in 33 cities and partnerships with 86 different organizations serving rural communities throughout the country.

Contact: Mark Kudlowitz

#### Los Angeles LOMOD

HUD performance-based contract administrator for 10 Southern California counties, totaling 797 properties.

Contact: Connie Loyola

#### **Lumina Partners, LLC**

Lumina Partners is an equity investor and developer of LIHTC tax credit properties throughout the southeast. Lumina also provides affordable housing expertise to organizations that develop and manage affordable housing across the country. Affordable housing is in the company's blood and has always been its sole focus.

Contact: Greg Proctor

#### MaineHousing

Maine Housing is an independent state agency that bridges public and private housing finance, combining them to benefit Maine's low- and moderate-income people. The mission of the Maine State Housing Authority is to assist Maine people in obtaining and maintaining decent, safe, affordable housing and services suitable to their unique housing needs.

Contact: Robert Conroy

#### McGriff Insurance Services, Inc.

A full line of brokerage and risk management products and services for companies of any size, from Fortune 1000 firms with worldwide operations to small businesses and nonprofits.

Contact: Stephen Harville

#### Moen, Inc.

Designed and manufactured by Moen, America's most trusted faucet brand seven years running, CFG products are built thoughtfully to be a perfect fit from functionality to style across various multifamily applications. Our rule of four saves you time and resources—easy installs, simple maintenance, available parts and long-term durability.

Contact: Nick Keiser

#### **MRI Software**

MRI Software provides intuitive software and expert consulting services for all major stakeholders in the affordable housing life cyclefrom financing and development to asset, investment, subsidy, and property management. MRI's solutions are designed to meet the unique needs of affordable housing on the industry's most comprehensive, flexible, open, and connected technology platform. Contact: Jennifer Kelly

#### **National Housing Compliance**

The mission of National Housing Compliance is to provide high-quality services to the affordable housing industry that benefit residents and communities by striving to improve and ensure decent, safe, and affordable housing.

Contact: Karen Romaine Thomas

## National Property Management Strategies Group, LLC

National Property Management Strategies Group, LLC offers consulting, coaching, speaking, and training solutions for the multifamily housing industry. Specialty areas include, safety, energy and sustainability, risk management/mitigation, leadership, employee wellbeing, among others.

Contact: Scott Ployer

#### National Tenant Network

NTN is the only professional screening and qualification service with a single mission to help our subscribers minimize risk by producing the most accurate background reports in the industry. With over 25 years of experience, NTN is much more than a screening module; it is a highly specialized consumer reporting service.

Contact: Jamie Borodin

#### **Navigate Affordable Housing Partners**

Based in Birmingham, Ala., Navigate
Affordable Housing Partners is a nonprofit
engaged in developing, owning and managing
affordable housing, and consulting with various housing agencies to provide compliance
and training. Navigate is also a federal contractor providing compliance and financial
services on behalf of HUD as the Section 8
PBCA for multiple states. Navigate's core values—Service, Respect, Transparency, Quality,
and Innovation—are applied to every aspect
of their work and have resulted in an exemplary reputation in the housing industry.
Contacts: Lisa McCarroll and Julie Reynolds

## North Tampa Housing Development Corporation

A resource to housing owners, agents and contract administrators working to improve housing for Florida communities.

Contact: Layla Hartz

#### Ohio Housing Finance Agency

OHFA facilitates the development, rehabilitation, and financing of low- to moderate-income housing. The agency's programs help first-time homebuyers, renters, senior citizens, and others find quality affordable housing that meets their needs. OHFA funds competitive fixed-rate mortgage loans and provides financing for the development and rehabilitation of affordable rental housing.

Contact: Betsy Krieger

#### **OMNIA Partners, Multifamily Housing**

OMNIA Partners, Multifamily Housing was developed from the acquisition of two industry-leading group purchasing organizations, PAS Purchasing Solutions and Buyers Access. Combined with the purchasing power of OMNIA Partners, this created a GPO specifically dedicated to you—multifamily housing owners and operators.

Contact: Jenny Hidalgo

#### **Pearl Meyer**

Pearl Meyer is the leading advisor to boards and senior management on the alignment of compensation with organizational and leadership strategies, making pay programs a powerful catalyst for value creation and competitive advantage. The survey team provides organizations with accurate, on-point information supporting effective business decisions. Pearl Meyer's global clients stand at the forefront of their industries and range from emerging highgrowth, not-for-profit, and private companies to the Fortune 500 and FTSE 350.

Contact: Jon Boba

#### PMCS, Inc.

PMCS has been providing training, consulting, services, and solutions to all aspects of the affordable housing industry since 1989. Our extensive line of professional service offerings range from direct program management on behalf of HUD, RAD, Rural Development, and state Housing Finance Agency LIHTC programs to back-office service bureau processing work, compliance reviews, assessments, policy and procedures development, and more. Visit us at www.pmcsinc.com.

Contact: Tracy Newman

#### **PODS Enterprises, LLC**

Government and federal agencies utilize PODS containers during facility renovations, store items on-site or in a PODS secure storage center, relocate employees, aid disaster response efforts, and more. When working with PODS, expect end-to-end project support and services that will accommodate any project and timeline. We are a GSA-authorized vendor; federal agencies and contractors qualify for special pricing on our moving and storage services. Contact: Bruce Mitchell

#### **ProLink Solutions**

ProLink Solutions is a software company that enables the real estate finance industry to allocate capital, manage assets and maintain compliance efficiently. We apply industry-leading technology and expertise to automate business processes and improve data accessibility. A wide range of affordable housing industry participants is served on our platform, including state and local housing finance agencies, tax credit syndicators and investors, housing developers, and property managers and owners. Contact: Ryan Kim

## Property Management Operations Consulting, LLC

We provide owners and operators of affordable and mixed-income housing specialized consulting services in federal housing policies and procedures that reflect best practices in the industry. This includes consultation on federal regulatory issues, developing key documents for companies, conducting remote and in-person training for property management staff at all levels and interviewing senior and regional manager final candidates for affordable property management companies. With our expertise, we can help companies create greater operational efficiencies through standardizing procedures. Contact: Nancy Hogan

#### Quadel Consulting & Training, LLC

Quadel Consulting provides training, consulting, and management services to the affordable housing industry.

Contact: Katie Goar

#### RealPage, Inc.

With more than two decades of service in the industry, RealPage is the leading provider of affordable housing software and services that support simultaneous compliance for HUD, Tax Credit, Rural and Public Housing properties. Our easy-to-use platform and services streamline compliance, increase operational efficiencies, and provide financial transparency across your portfolio. Learn how we can help you mitigate risk and manage revenue to build your business and your communities. Visit www.realpage.com/ affordable.

Contact: Scott Nelson

#### Reno & Cavanaugh, PLLC

Reno & Cavanaugh is a national law firm whose practice encompasses a broad range of real estate and economic development, finance, affordable housing, regulatory, dispute resolution, litigation and legislative advocacy services. We support a wide variety of clients seeking to use national and local programs in innovative and often ground-breaking ways. Our mission goes beyond simply providing legal counsel, but we help clients make a meaningful difference in the communities they serve.

Contact: Lisa Tunick

#### RentalHousingDeals.com, Inc.

We help multifamily communities to build and grow a richer community experience by providing online advertising and social media presence. Through online advertising, we deliver qualified, quality leads to help you fill vacancies fast. We are also a publisher of social media content, helping communities to market and grow their brand image while helping to fill vacancies by crafting a social brand that takes you from "Likes to Leads to Leases."

Contact: John Yang

#### ResMan

ResMan is the preferred growth partner that drives profitability and efficiency for property management companies across the U.S. ResMan delivers confident compliance, accurate accounting, and a brilliant user experience. Our innovative technology platform makes property investments and operations more profitable and easier to manage. Contacts: Rue Fox and Janel Ganim

#### **Rockport Mortgage Corporation**

Rockport Mortgage Corp. is a leading national provider of FHA-insured financing solutions to the multifamily and health care industries. With deep expertise in affordable housing programs, we provide comprehensive recapitalization services that enable the long-term preservation of affordable housing communities and deliver significant financial and strategic benefits to property owners across the nation.

Contact: Linda Pellegrino

#### Sage Computing, Inc.

Located in the Washington, D.C., metro area, Sage is a woman-owned information management and social sciences research company serving public and private industry clients.

Contact: Melissa Zilke

#### **SatisFacts**

SatisFacts has provided resident surveys to the multifamily industry for over 20 years. By focusing on the resident lifecycle, SatisFacts surveys along with our Education team, provide immediate actionable feedback, improve resident satisfaction, and deliver exceptional reporting with comparative analytics.

Contact: Diane Van Lear

#### ShofCorp, LLC

ShofCorp is a TRACS Service Bureau that does the transmission of TRACS data to HUD's TRACS system for our clients. Currently, we are the only service bureau that has a compliance website where customers can enter and print their 50059s, notices and monthly vouchers, and we transmit all required data to TRACS. A Rent Roll, a waiting list, and several reports are available on the website.

Contact: Frank Shofner

### Southwest Housing Compliance Corporation

Founded by the Housing Authority of the City of Austin in 2000, SHCC serves as the Performance-Based Contract Administrator for HUD for Project-Based Section 8 properties in Texas and Arkansas.

Contact: Michael Cummings

#### **Specialty Consultants, Inc.**

SCI provides executive search to companies that invest in, own, develop, construct, manage and finance income-producing real estate across all asset classes. Our clients are some of the most successful companies in the industry, both public and private, national and international.

Contact: Daniel Schachter

#### **The Buckner Company**

The full-service brokerage provides insurance, employee benefits, bonds and risk management. Buckner is a Top 100 Independent P&C Agency and has been listed as one of the fastest growing private companies in America. Contact: Joseph Anderson

#### The EnergyLink

The EnergyLink is the premier partner for Energy Procurement Services for multifamily portfolios, commercial industries and homebuilders.

Contact: Catherine Hanick

#### The Sherwin-Williams Company

The Sherwin-Williams Company, founded in 1866, is one of the world's leading companies engaged in the manufacture, distribution, and sale of coatings, flooring, and related products to professional, industrial, commercial and retail customers.

Contact: Matthew Hearn

#### **TrashPro**

TrashPro, an Advanced Company, is an innovative, B Corp certified provider of waste reduction and recycling solutions and equipment, specializing in multifamily housing and municipal collection. The company has become an industry leader with a national footprint through its savings programs, waste audits, and ethical environmental practices. TrashPro's knowledge and experience in the waste industry enable comprehensive and site-specific solutions for their customers to increase their profitability, efficiency, and sustainability. www. yourtrashpro.com.

Contact: Amber Day

#### **U.S. Housing Consultants**

U.S. Housing Consultants provides consulting and training services on HUD, LIHTC, and REAC compliance. Our consulting services provide management professionals the tools they need to succeed, including our industry-leading pre-REAC inspections, HUD and LIHTC compliance services, file approvals, and Capital Needs Assessments. We offer public and private training seminars, including HUD, tax credit, and USDA/RD training with Amanda Lee Gross and REAC compliance with Scott Precourt.

Contact: Scott Precourt

#### Ventract, LLC

Ventract is the ultimate tool for property management and contractors. Ventract is a smart, simple solution for hiring contractors for all of property managers' yearly jobs. We help drive down cost and time for the user on either side of the marketplace. We have saved property managers and housing authorities up to 20% on their jobs and provide contractors access to more job opportunities than ever before.

Contact: Ronell Owens

#### Watchtower Security, Inc.

Watchtower Security provides an all-inclusive, worry-free camera surveillance program specifically designed for the multifamily industry. Instead of taking on the headaches, expenses, and liability of your camera system, or hiring a security guard that can only be in one place at one time, let us show you a simpler way. A set monthly investment includes the cost of cameras, maintenance, and forensic reviews of footage from your community.

Contact: Nathan Burnett

#### **Yardi Systems**

Yardi Affordable Housing Suite is a powerful, Windows-based system for the affordable housing marketplace. It efficiently manages the information and reporting requirements crucial for subsidized housing processes with HUD and tax credit calculations.

Contact: Christopher Voss

#### Zeffert & Associates, Inc.

Zeffert & Associates is a nationwide leader of affordable housing compliance services. Since 1994, Zeffert has established partnerships with the full spectrum of multifamily stakeholders such as managers, owners, syndicators, developers, and agencies. Starting in 2015, Zeffert has year-over-year produced record-breaking volumes of file reviews, inspections, and utility allowance reports; while training enrollments have grown into the thousands across all states. Contact: Jeffrey Promnitz



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Vacant







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### Working to inspire and build better lives and communities





### Affordable Housing Practice

Risk Management & Insurance Solutions

Eddie Garrett, Jr. Mobile: 678-612-5445

Office: 423-857-8005

Email: egarrett@mcgriff.com

NAHMA

NATIONAL APPOPURABLE HOUSING MARAGEMENT ASSOCIATION

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