# NAHMA

NATIONAL AFFORDABLE HOUSING MANAGEMENT ASSOCIATION

### 2022 MEMBERSHIP DIRECTORY







#### TRINITY Management

# **Enhancing Communities, Changing Lives**

Trinity Management, LLC was launched on February 24, 2012 to provide exceptional property management services for condominiums, resident associations, cooperatives, community development corporations, non-profit and for-profit developers.

The company manages properties throughout Massachusetts, Rhode Island, Connecticut and New York, with more than 7,000 residential units and more than 385,500 square feet of commercial and retail space. The company is made up of more than 255 employees.



Ribbon Cutting and Grand Opening of the Worcester Courthouse Lofts 425 Grand Concourse in NYC -The largest passive housing development in the country

Trinity Management, LLC's mission is to meet the programmatic and financial goals of our owners by providing exceptional, customer-focused property-management services. Our goal is to aid in the revitalization of communities, enhancing the lives of our residents and neighbors, strengthening local commerce, and fostering opportunities for positive growth.

The properties we manage are assets to the communities in which they are located and inspire other property owners and managers to take pride and interest in the well-being of the neighborhood.

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# NAHMA

The National Affordable Housing Management Association (NAHMA) is the leading voice for affordable housing, advocating on behalf of multifamily property owners and managers whose mission is to provide quality affordable housing. As an advocate for professional standards for affordable housing providers, NAHMA holds a unique position in the industry. Founded in 1990, NAHMA's membership today includes the industry's most distinguished multifamily owners, managers and industry stakeholders.

#### **Our Mission:**

NAHMA's mission is to support legislative and regulatory policy that promotes the development and preservation of decent and safe affordable housing. NAHMA serves as a vital resource for technical education and information, fosters strategic relations between government and industry, and recognizes those who exemplify the best in affordable housing. NAHMA is the voice in Washington for 16 regional, state and local affordable housing management associations (AHMAs) nationwide.

NAHMA advocates a supply adequate to meet the growing need for multifamily, residential affordable housing by bringing nationwide attention to the necessity of preserving decent and safe housing. The foundation of NAHMA's vital mission is based upon:

- Solid partnerships with HUD, Congress, RHS, state housing finance agencies, and housing credit monitoring agencies.
- Promotion of industry standards for professionals in affordable housing management through initiating and maintaining professional education and certification programs.
- Commitment to Communities of Quality for families living in affordable housing.
- Preservation of existing units of affordable housing.

NAHMA concentrates its efforts on housing policy, finance and other current issues shaping affordable housing legislation and regulation, presenting testimony, drafting white papers and disseminating alerts, newsletters and other communications to its members. NAHMA also maintains strategic alliances with other industry groups, thereby strengthening the voice of the affordable housing industry.

Now, more than ever, it is vital that we as a nation not only protect low-income housing, but also ensure appropriate government involvement at all levels. We believe that a public/private partnership will take advantage of the best both sectors have to offer to low-income residents, and it is more efficient and less expensive to the country.

#### Standards of Excellence:

The promotion of professional standards is a cornerstone of NAHMA activities. NAHMA offers several professional education and certification programs:

- National Affordable Housing Professional Executive (NAHP-e)
- National Affordable Housing Professional (NAHP)
- Certified Professional of Occupancy (CPO)
- Fair Housing Compliance (FHC)
- Specialist in Housing Credit Management (SHCM)
- National Accredited Housing Maintenance Technician (NAHMT)
- National Accredited Housing Maintenance Supervisor (NAHMS)
- Credential for Green Property Management (CGPM)
- Blended Compliance Designation (BCD)



#### Our Members:

The management of affordable housing is a specialized business, requiring skills and programmatic knowledge not required of other real estate management professionals. Since the 1970s, NAHMA members have been actively involved in federally regulated housing programs.

Owners, managers and industry stakeholders join NAHMA because it is essential to their business. They rely on NAHMA for representation in Washington, D.C., invaluable professional education, information, networking and opportunities for one-on-one dialogue with federal and state agencies impacting the industry.

Whether you own or manage LIHTC, Section 8, 202 or 236 properties, or participate in one of the many other affordable housing programs, NAHMA membership is essential to smart asset management.

NAHMA membership is not limited to property owners and managers. Supporting them are providers of goods and services, nonprofit organizations and other stakeholders who know that NAHMA helps them better serve the industry.

NAHMA members manage and provide quality affordable housing to more than 4 million Americans with very low and moderate incomes. Presidents and executives of property management companies, owners of affordable rental housing, public agencies and national organizations involved in affordable housing and providers of supplies and services to the affordable housing industry make up the membership of NAHMA.

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# Past Presidents

#### In Chronological Order:

Bill Kargman

Harold Platter (Deceased)

Charlie Wilkins

Johrita Solari

John Autry

Jack Murray

Phil Carroll

Wayne Fox

Jim McGrath

Michelle Norris

Dan Murray

Scott Reithel

Gianna Richards

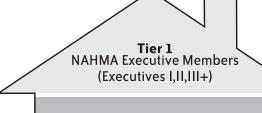
Ken Pagano

Michael Johnson

Timothy Zaleski



# Membership Categories



**Tier 2**NAHMA Associate Members

**Tier 3**NAHMA Affiliate Members

**Tier 4** NAHMA Subscr<u>ibers</u> Tier 1-3: Executive Council ("Direct" NAHMA members)

Tier 4:
NAHMA Subscribers
(via membership and dues paid through an AHMA)

### OFFICERS &

# Board of Directors

### OFFICERS



President Michael Simmons

**President-Elect**Larry Sisson

**Vice President** Peter Lewis

**Vice President** Sandra Cipollone

**Secretary** Nancy Evans









**Treasurer** Christina Garcia Sanchez

**Past President** Timothy Zaleski

### PAST PRESIDENTS

Voting Members of Board

Phil Carroll Term ends 2022 Michael Johnson Term ends 2024

\*Officers' terms are for two years; current officer terms expire Oct. 31, 2022

### DIRECTORS

























**Amy Albery** Term ends 2024 **Alicia Stoermer Clark** Term ends 2023

**Noel Gill** Term ends 2023 Kimberlee Schreiber Term ends 2023

Jasmine Borrego Term ends 2024

Melissa Fish-Crane Term ends 2024

John Kuppens Term ends 2022 **Jack Sipes** Term ends 2022

Sonya Brown Term ends 2022 Janel Ganim Term ends 2022 **Cindy Lamb** Term ends 2023 **Angie Waller** Term ends 2024

### PAST PRESIDENTS

Nonvoting Members of Board

Bill Kargman Harold Platter (Deceased) **Charlie Wilkins** Johrita Solari John Autry

Jack Murray Wayne Fox Jim McGrath **Michelle Norris Dan Murray** 

**Scott Reithel** Gianna Richards Ken Pagano

### **EDUCATIONAL FOUNDATION**

# Board of Directors





























**Anthony Sandoval** Vice Chair Term ends 2022

**Justin Ackerman** *Term ends 2023* 

Kasey Archey Term ends 2023



Megan Davidson Term ends 2023

Amber Day Term ends 2024

Alice Fletcher Term ends 2023

Rue Fox Term ends 2024



Nancy Hogan Term ends 2024

**Stefanie Lee** *Term ends 2024* 

Lisa McCarroll Term ends 2022

Carlita Mendez Term ends 2024



Greg Proctor Term ends 2022

Diane Smith Term ends 2024

**Lisa Tunick** Term ends 2022

**Christopher Voss** *Term ends 2023* 

**Larry Sisson** NAHMA Board Rep Term ends 2022



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As of Nov. 1, 2021

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Contact: Joe Engle

#### **AHMA East Texas**

Founded in 1983, the AHMA of East Texas is a nonprofit organization representing companies and individuals involved in the ownership and/or management of affordable housing, particularly multifamily housing communities subject to federal regulation.

Contact: Michael Alexander

#### AHMA-PSW

The Affordable Housing Management Association-Pacific Southwest (AHMA-PSW) is a nonprofit organization representing the management agents and owners of over 80,000 housing units in Arizona, Nevada, and Southern California. Members of our organization come from all aspects of the housing and property management agencies. Together we work to promote, develop, and maintain affordable housing in the Pacific Southwest region. Contact: Jazmin Ceballos

#### Alco Management Inc.

Alco owns and manages approximately 7,000 units in the southeastern United States. Our portfolio includes affordable, tax credit, conventional and public housing. We measure our success by the strength of the relationships we build with our partners, which includes our residents, employees, investors and regulators. Contact: Michael Johnson

#### **Alpha Property Management**

Alpha Property Management is an experienced owner, developer, and manager of an extensive national portfolio of HUD and LIHTC properties. In recent years, the company has created a successful record of repositioning assets within the LIHTC program, often combining IRC Section 42 and HUD Section 8 subsidies to create high-quality, long-term, affordable communities. Portfolio size: 5,300 units.

#### Ambling Management Co.

Ambling is a nationally recognized real estate investment firm specializing in developing and managing multifamily and senior properties. Ambling is a diverse team operating from various locations while uniquely tied together by our values and vision. Together, we work to enrich lives, build community, and create home. Ambling boasts a broad range of experience through our sites around the Southeast. Our extensive experience demonstrates our commitment to excellence.

Contact: Richard Rhodes

#### **AMCS**

AMCS is a locally owned and operated investment real estate property management company in Charleston, S.C. AMCS was founded in 1990 to provide property management services to residential apartment communities. AMCS manages a varied portfolio in Florida, Columbia and Greenville, South Carolina, and mainly in the Charleston Tri-County Area. Contact: Jamie Kerr

#### **Asset Living**

Asset Living, a Houston-based real estate management firm, was founded in 1986. Asset Living holds an NMHC Top 5th Ranking with a growing portfolio of well over 65,000 units, including many properties and employees across the nation. Asset Living manages a portfolio of over 120,000 units to include conventional, student housing and affordable units.

Contact: Hugh A. Cobb

#### **Beacon Communities LLC**

Beacon Communities is a privately-owned real estate firm that develops, acquires, invests in, and manages multifamily housing. Beacon's development expertise encompasses new construction, historic adaptive reuse, and the renovation of existing housing. Their approach implements creative funding sources and sustainable design features, benefiting investors and residents alike. Successfully collaborating with partners, communities, and local governments has enabled Beacon to create award-winning communities where residents enjoy Living Well by Design.

Contact: Darlene Perrone

#### **Bellwether Housing**

Bellwether Housing creates stable communities and access to opportunity through affordable housing. We develop and manage homes for people with limited incomes near job centers, transit, and services. We amplify our impact by helping other organizations in the Puget Sound region do the same.

Contact: Michelle Hawley

#### **CAHEC Management Inc.**

CAHEC Management Inc. is USDA properties' largest rural development property management firm, managing more than 325 multifamily assets. We boast nearly 475 employees and manage approximately 13,150 units across the Southeast. Contact: Barbara (Babbie) Jaco

#### Cambridge Management Inc.

For 30 years, the Cambridge Management team has provided safe and efficient homes for those with limited incomes. Cambridge has grown to

manage 15,500 affordable apartment homes in 172 communities, serving thousands of residents in California, Florida, Georgia, Hawaii, Louisiana, North Carolina, Tennessee, Virginia and Washington. Cambridge is headquartered in Tacoma, Wash., with regional offices in Jacksonville, Tampa, and West Palm Beach, Fla. Contacts: Sue Baker and Angie Waller

#### **Community Housing Services Inc.**

Community Housing Services Inc. is a 501(c) (3) Utah nonprofit housing provider operating in 13 urban and rural counties. CHS also owns properties in Minnesota and California. Programs include HUD, RHS, and LIHTC. Our mission is the new construction and preservation of affordable housing through acquisition rehab. Contact: Phil Carroll

#### **Conifer Realty LLC**

A nationally ranked full-service real estate company specializing in the development, construction and management of high-quality, affordable housing communities. The benchmark for our pipeline of projects is a collaborative approach with local stakeholders to seek transformative and creative solutions to provide greater access to affordable housing. We develop more than affordable housing communities; we create a HOME for possibilities. Contacts: Jeff Baker, Jessica Chiamulera, and Betty Perry

#### **Corcoran Management Company**

Corcoran Management Company (CMC) is one of New England's leading management firms specializing in delivering unmatched customer service and maintaining exceptional quality standards. CMC demonstrates integrity and competence in all relationships with residents, owners, and local organizations. CMC's vision and philosophy for the communities we develop and manage are to provide a commitment to the value and enhancement of the assets through superior customer service, exceptional quality standards, and uncompromising dedication from our team.

Contact: Fern Mullen

#### **Cornerstone Corporation**

Founded in 1989, Cornerstone Corp. is a midsized property management company in Westwood, Mass.

Contact: Julie K. Edmonds

#### **CPO Management Sevices LLC**

CPO Management Services is a tenant-endorsed, community-based management company dedicated to meeting the needs of residents and the community. Through our 501(c)(3) nonprofit foundation, Community Properties Impact Corporation (CPO Impact), we link residents to community resources to help stabilize their lives. Contact: Chad Ketler

#### **CRM Residential**

Programs involved include HUD, LIHTC, and conventional. Portfolio size: 8,800 units in New Jersey, Pennsylvania, Maryland, Virginia, and U.S. Virgin Islands. A full-service property management organization specializing in the management of multifamily properties. CRM works with HUD and state housing finance agencies.

Contact: Michael Simmons

#### **CSI Support & Development**

CSI Support & Development is a 75-year-old, nonprofit resident-controlled organization that utilizes a cooperative management system and engages its membership in decision-making at every level of operations at its 60 HUD and LIHTC properties in Maryland, Massachusetts, California, and Michigan. CSI's portfolio includes more than 6,300 apartments.

Contacts: Nancy Evans, Cindy Lamb, Anne Sackrison, and Diane Smith

#### Dominium Inc.

Headquartered in Minnesota, Dominium is one of the nation's largest and most innovative affordable housing development and management companies. Dominium is focused on real results and long-term value. With the distinct view that long-term returns matter, from development to management, the growth-oriented, high-performance culture

strives to ensure each of our stakeholders—
residents, financial and community partners, and
employees—are well served.

Contact: Jack Sipes

#### **Essex Management Company LLC**

Essex Management Company LLC is a real estate company located in New Jersey. Contact: J. Kenneth Pagano

#### First Realty Management Corp.

A family-owned and privately held property management company, First Realty Management creates quality communities together. We do that by providing the best living and working environment for residents and employees, the best economic return for owners, and service before it is requested for residents living in over 8,000 residential units at over 80 properties in Massachusetts, Rhode Island, and New Hampshire.

Contacts: Kathryn Kargman Holden and Bill Kargman

#### **Habitat America LLC**

For over 30 years, Habitat America has been managing apartment communities with the highest service level for our residents. Offering senior living, affordable and market-rate apartments in Delaware, Maryland, Pennsylvania, Virginia, and Washington, D.C., we strive to deliver professionally run communities that provide space to enjoy happy, healthy lifestyles. Contact: Ninette Patrick

#### Hillcrest Management LLC

Between our two principals, we have over 100 years of experience in affordable housing. This experience extends to virtually every federal financing aspect, including 202, 811, 236, Section 8, 202 PRAC. Hillcrest Management has also worked with the NJHMFA in both traditional financing and Low-Income Housing Tax Credits. Additionally, we have developed and managed complex subsidy layering deals. Our experience even includes financing projects with nontraditional, private purpose municipal bonds. Contact: Kevin Krier

#### **Hispanic Housing Development Corporation**

The purpose of Hispanic Housing Development Corp. is to stabilize Latino communities by developing, managing, and investing in ventures that increase affordable housing availability, promote economic opportunity, and enhance the quality of life.

Contact: Laura L. Selby

#### **Homewood Real Estate Partners**

Homewood Real Estate Partners finds and invests in exceptional office, hotel, and multifamily real estate in various areas throughout the United States. Homewood seeks properties with the highest probability of return on investment based on their three asset classes' expertise. Return is maximized through Homewood's strategic asset oversight, local and regional market awareness, and extensive relationship network.

#### Housing Authority of the City of Austin

As a high-performing housing authority that assists over 18,000 Austinites, the Housing Authority of the City of Austin (HACA) owns and operates 1,929 units of conventional public housing in 19 developments throughout Austin. Development sites range from high-rise apartments on Lady Bird Lake to small duplexes in residential neighborhoods. HACA also manages the Housing Choice Voucher/Section 8 Program that provides rental vouchers for more than 5,000 units of housing in Austin's private rental market.

Contacts: Sylvia Blanco, Michael Gerber, Nancy McIlhaney, and Michael Roth

#### **Housing Management Resources Inc.**

Housing Management Resources Inc. is a dynamic, full-service property management company whose approach is "hands-on" professionalism. Their philosophy is to set expectations high for each team member and provide the training and support to foster success. HMR manages over 8,000 apartment homes spanning 11 states. The organization located in Quincy, Mass., was established to manage properties developed by The Silver Street Group in Portland, Maine.

Contact: Trish Leonard

#### **JL Gray Company**

The JL Gray Company Inc. is a fully integrated company that acquires, develops, and manages multifamily residential communities in the Southwest.

Contact: Bobby Griffith

#### **Kittle Property Group**

We develop, build, manage, and own multifamily rental housing and self-storage facilities. HKP has developed and managed properties in 16 states, including high-quality apartment complexes and self-storage facilities throughout the U.S. We currently manage a portfolio of more than 150 properties, including more than 14,000 apartment homes and more than 6,000 self-storage units. Contact: Stephen Lavery

#### **Maloney Properties Inc.**

Full-service property management firm providing a broad range of services to more than 10,000 residential housing units in Massachusetts, Vermont, Rhode Island, Connecticut, and New Hampshire. Maloney also offers real estate brokerage services for large-scale developments, as well as consulting services on physical property management, construction management, financial management, regulatory compliance, information technology, relocation, resident services, training, and energy conservation.

Contacts: Debbie Piltch and Michelle Prunier

#### **Marcrum Management Company**

Marcrum Management Company is located in Birmingham, Ala., and is part of the residential real estate brokerage & management industry. Contact: Sonja Horn

#### **Marion County Housing Authority**

In November 1968, it was established to make Marion County a better place to live by developing, administering, and maintaining safe, decent, affordable housing for its citizens. MCHA provides housing assistance to communities outside of the urban growth boundaries of the cities of Salem and Keizer.

Contact: Jason Icenbice

#### McCormack Baron Management Inc.

Our mission is to provide efficient, professional and responsive hands-on management for urban residential communities. We understand conventional market-rate housing and affordable housing, including the Low-Income Housing Tax Credit Program, various deep subsidy programs and mixed-income communities.

Contact: David Nargang

#### MEND Inc.

MEND Inc., founded in 1969 by nine Moorestown churches, is a private, nonprofit corporation that develops, builds, owns, and manages affordable rental housing. The current housing portfolio includes 771 affordable housing apartments for single adults, senior citizens, persons with special needs, and families in multiple locations throughout southern New Jersey.

#### **Mercy Housing**

Mercy Housing is a national affordable housing nonprofit established by the Sisters of Mercy in 1981. Mercy's development, management, and financing of affordable housing serve tens of thousands of people with low incomes, including families, seniors, veterans, people who have experienced homelessness, and people with disabilities. Its mission is to build a more humane world where poverty is alleviated, communities are healthy, and all people can live to their full potential. Contacts: Alicia Khasky, Jeffrey Kohler, Michael Liebe, and Panuly Vangay

#### **Methodist Retirement Communities**

MRC owns and operates 10 communities in six different Texas cities, which vary from continuing care retirement communities to affordable housing communities. The residential options and health care available within the different MRC communities may include independent living patio homes, independent living apartment homes, assisted living, memory support, skilled nursing care, and home health care services.

#### **Michaels Management**

Michaels Management's mission is to enhance people's lives through quality housing by working in partnership with local, state, and federal housing agencies to provide successful solutions to their housing challenges.

Contacts: Sandra Cipollone, Chuck Durnin, and Kimberlee Schreiber

#### Mid-Atlantic AHMA

At Mid-Atlantic AHMA, we meet the training, advocacy, and information needs of owners and managers of affordable multifamily housing communities, as well as the vendors and service professionals who serve and support them. Our service area includes Maryland, Virginia, West Virginia, and Washington, D.C. Contact: Terry Doherty Rice

#### Millennia Housing Management Ltd.

The Millennia Companies is a vertically integrated real estate company based out of Cleveland, Ohio, comprised of Millennia Housing Management, Millennia Housing Capital, American Preservation Builders, and the recently formed Millennia Hospitality Group. The Millennia Companies specializes in the acquisition, rehabilitation, and management of affordable and market-rate properties. Contact: Alan Weckerly

### Moderate Income Management Company Inc.

Moderate Income Management Company Inc. is a property management firm backed with years of experience in the property management field. Founded in 1974, MIMC has developed into a vastly diverse firm, both within the profession and through its staff. Diversity of portfolio has been the hallmark of our management since our early days. We are honored that our staff members not only serve in leadership positions throughout the industry but also serve as educators throughout the industry.

Contact: Jonathan Gershen, Esq.

#### **Monarch Properties Inc.**

Monarch Properties Inc. is a private corporation established in 1982 involving the ownership and professional management of multifamily apartment communities, primarily government-assisted, throughout New Mexico, Oklahoma, and Texas. Contacts: John Autry and Jack MacGillivray

#### Monfric Inc.

Our mission is to manage and provide safe, clean, and affordable housing effectively. We manage and develop tax credit, HUD subsidized, and conventional housing. We also offer training and consulting services.

Contact: Anita Moseman

#### Monroe Group Ltd.

Monroe Group is headquartered in Denver, Colo., and will celebrate 40 years in business in 2022. Monroe Group is one of the country's fastest-growing affordable housing property management companies with a portfolio of more than 75 multifamily properties, over 7,000 units in 22 states across the country serving families, seniors, and persons with disabilities. In 2006, Monroe Group founded Steele Properties to conduct all real estate development and property acquisitions.

Contacts: Kristi Downing and Nicole Storms

#### **National Church Residences**

National Church Residences has dedicated a half-century of effort to providing quality housing in affordable, caring communities. Since 1961, we have expanded our mission to include the housing needs of seniors, families and adults, the formerly homeless, persons with disabilities, and a host of supportive health care services. Contacts: Steve Bodkin, Sonya Brown, Christina Garcia Sanchez, Todd Puhl, Sabrina Ridings, and Keith Spalsbury

#### Northwest Real Estate Capital Corp.

Creating, preserving and providing valuable affordable housing that transforms our communities works to eliminate family insecurities and empowers residents to experience "Housing with Pride, Life with Dignity." Delivering value and innovation to the communities we serve through collaborative

partnerships and transparent full-service housing solutions. Supporting residents in nine western states and more than 150 multifamily communities.

Contact: Noel Gill

#### **Ohio Capital Corporation for Housing**

Ohio Capital Corporation for Housing (OCCH) leverages private capital to construct, rehabilitate, and preserve affordable housing. By providing affordable housing enhanced by supportive services, we build sustainable communities that offer greater opportunities and empowerment in our residents' lives. Since its inception, OCCH has raised more than \$5 billion in private capital and invested in more than 50,000 affordable housing units in more than 900 developments. Contact: Melanie Shapiro

#### Park Bixby Tower Inc.

A nonprofit whose mission is to conduct those activities that benefit the elderly includes providing housing and other services designed to meet their physical, social, and psychological needs. It provides subsidized housing for lowand moderate-income elderly persons. Contact: Russell Wylie

#### **Park Properties Management Company**

Park Properties Management Company is a fullservice management company specializing in multifamily, affordable and conventional housing, commercial property management, condominium management, and single-family homes. Contact: Alice Fletcher

#### **Peabody Properties Inc.**

Incorporated in 1976 and under the direction of Karen Fish-Will and Melissa Fish-Crane, Peabody Properties is an award-winning, Accredited Management Organization (AMO), currently managing over 13,000 units of housing throughout New England, New Jersey, and Florida. With a relationship-driven approach to full-service real estate management, Peabody Properties specializes in residential and condominium management, condominium sales, marketing, leasing, construction management, capital improvement, energy savings, relocation, resident supportive and assisted living services.

Contacts: Doreen Donovan, Melissa Fish-Crane, and Tamme Polson

#### **Pennrose Management Company**

With over 40 years of experience, Pennrose combines quality development and proven management to deliver exceptional lifestyle-centered communities for its residents. With superior knowledge and unparalleled dedication to getting the job done right. Pennrose develops and operates both conventional and affordable communities throughout the Eastern and Midwestern portions of the United States. Contact: Jennifer Hayward

#### PRD Management Inc.

PRD Management delivers award-winning property management, real estate development, and affordable housing consulting in the mid-Atlantic region.

Contacts: Jim McGrath, Karin McGrath Dunn, and Skandar Zaouali

#### Realty Management Associates Inc.

Realty Management Associates Inc. assumes a committed and robust role in ensuring the quality of management of each property it services, whether commercial, residential, retail, or industrial.

Contact: Wayne Fox

#### **Retirement Housing Foundation**

Retirement Housing Foundation (RHF) is a nonprofit organization of 197 communities in 29 states, Washington, D.C., Puerto Rico, and the U.S. Virgin Islands. RHF provides housing and services to more than 22,500 older adults, low-income families, and persons with disabilities. Contact: Perry Glenn

#### **Rose Community Management LLC**

Our mission is to regenerate the fabric of communities by creating Communities of Opportunity, in which every resident and employee has equal access to opportunity, environmental quality, health, and well-being. We currently manage a nationwide portfolio of 68 properties and more than 11,000 apartment homes.

Contact: Kevin McKee

#### Sage Apartment Communities Inc.

Sage Apartment Communities owns and operates more than 8,000 units comprised of urban highrise to suburban garden-style communities. We specialize in taking innovative approaches to solving problems and seizing opportunities. An organization of problem solvers, Sage is focused on improving the living experience and quality of life for all of its residents.

Contact: Julie Rodriguez

#### **Seldin Company**

Seldin Company is a multifamily management and compliance services organization headquartered in Omaha, Neb. We currently manage more than 22,000 apartment homes at Seldin Company and provide affordable housing consulting and compliance services through STAR Compliance Consulting, a division of Seldin Company. We have extensive experience in conventional and affordable housing, focusing on innovative, locally integrated projects that promote sustainability and community growth. Contacts: Alicia Stoermer Clark, Timothy Goodman, and Heather Staggs Wezensky

#### **Showe Management Corp.**

Showe Management Corporation has been developing, constructing, and managing affordable, market-rate, and commercial real estate for over 45 years. SMC's national portfolio is managed out of the Columbus, Ohio, corporate office. SMC's team has extensive expertise in HUD, RD, and LIHTC properties with proven performance. Preparation, innovative thinking, experience, and dependability are the cornerstones of our foundation.

Contact: Scott Hunley

#### Solari Enterprises Inc.

Solari Enterprises Inc. is a full-service property management organization specializing in affordable multifamily housing. We have been a trusted partner in affordable housing for more than 28 years. Providing services from development planning through lease-up and ongoing management operations. Our portfolio consists of LIHTC, a variety of Section 8 programs, Special Needs, Transitional Age Youth, Mental Health Services Act, Housing, Community

Development, Veteran, and Supportive Housing programs. #solariproud

Contacts: Gianna Richards and Johrita Solari

## Southern Development Management Company Inc.

We provide conventional and affordable management services for 86 properties in Florida, Georgia, South Carolina, North Carolina, Tennessee, and Connecticut. SDMC also assists owners by performing property rehabs for optimum rentals and value. With over 150 dedicated employees, SDMC is rich in experience and has a proven record of compliance, integrity, and service.

Contact: Reese Ouick

#### Standard Enterprises Inc.

Founded in 1948, our company provides public housing, affordable and conventional management services to more than 6,000 units in Arkansas, Louisiana, and Mississippi. We also develop and build affordable housing units. Standard Enterprises is based in Monroe, La. Contact: Bert Loe

#### **TELACU Residential Management Inc.**

TELACU Residential Management Inc. and TELACU Property Management Inc. provide subsidized and affordable housing to disabled adults, families, the elderly, and special needs groups. We are committed to providing high-quality housing and services to all our communities, residents, employees, and third-party owners while meeting our company vision of "shaping communities every day" by upholding our company values of Transparency, Integrity, and Accountability. Contact: Jasmine Borrego

#### **TESCO Properties Inc.**

TESCO Properties Inc. is an apartment management and development firm offering development and management services for affordable housing properties in 12 states. TESCO Properties is based in Memphis, Tenn. Contact: Larry Sisson

#### The Housing Company

The Housing Company provides professional property management services for affordable apartment communities serving low-income families, seniors, and the disabled. We help our residents achieve individual and family goals and foster community pride. The Housing Company staff is experienced in all development stages for new properties and actively participates in preserving affordable housing. Contact: Jennifer Rogers

#### The John Stewart Company

The John Stewart Company (JSCo) was founded in 1978 to provide high-quality management services for HUD-financed and insured affordable housing. Today, JSCo is a full-service housing management, development, and construction services organization with over 34,500 units of HUD, LIHTC, and other affordable housing under management throughout the state of California. JSCo creates and manages communities that foster high levels of physical, social, and emotional well-being among residents and employees while simultaneously providing owners with financial efficiency, accountability, and multiple value-added benefits. Contact: Jennifer Wood

#### The Michaels Organization

The Michaels Organization offers full-service capabilities in development, property management, construction, and finance. It is committed to crafting housing solutions that jump-start education, civic engagement, neighborhood prosperity, and creating Communities That Lift Lives.

Contact: Mark Morgan

#### **The Schochet Companies**

The Schochet Companies is a full-service real estate development and management company founded by Jay Schochet in 1973. Today, The Schochet Companies owns and/or manages over 5,000 apartments and 100,000 square feet of commercial space. Headquartered in Braintree, Mass., the company has regional offices in Rhode Island, Connecticut, and Maine and employs over 150 people.

Contacts: Peter Lewis and Theresa Morris

#### The Sellers Group

Management of elderly and family affordable housing in Utah. The management staff has more than 110 years of experience in all aspects of property management. It is well versed in HUD, USDA/Rural Development, IRS tax credit regulations and compliance issues.

Contact: Chris Williamson

#### **Wallick Communities**

Wallick Communities, founded in 1966, is a fully integrated owner, developer, builder, and manager of affordable multifamily housing and assisted living/memory care communities in the Midwest and the largest owner/operator of affordable housing in the state of Ohio. Our over 50 years of experience and focus on our associates and our residents have proven that results will follow if you do the right thing. Contacts: Amy Albery and Layne Hurst

#### **Wesley Living**

For more than 50 years, Wesley Housing Corporation of Memphis (Wesley Living) has been dedicated to providing excellent housing and services, which enhance the quality of living for elderly persons and their families. This includes those formerly homeless and persons with disabilities. Our portfolio includes affordable, LIHTC, public housing, and assisted living.

Contact: Jim Nasso

#### **Westminster Company**

The history of Westminster Company is rich in leadership and experience. We began building our portfolio in 1970 through the construction of apartment complexes across the Southeast. In the early 1980s, Westminster Company formed a property management division to manage these apartment complexes. Today, Westminster Company is putting residents first to create value that lasts.

Contact: Leah Lyerly

#### WinnCompanies

WinnCompanies is an award-winning national multifamily development and management company dedicated to the highest standards of excellence. Through its companies,

WinnDevelopment, WinnResidential, and WinnMilitary, WinnCompanies acquires, develops, and manages affordable, senior, mixed-income, market rate, military, and mixeduse properties. Founded in 1971 and operating in 22 states and the District of Columbia, it is the fifth-largest multifamily housing manager in the U.S. and the second-largest manager of affordable housing.

Contacts: Domenic Butler, Connie Buza, John Kuppens, Lynn Malboeuf, Micahel Milko, Katrina Pavetto, and William Wollinger

#### WSH Management Inc.

With over 20 years of experience in property management, WSH Management is a prominent leader in senior apartment communities as well as the multifamily industry; WSH Management is a name you'll remember when searching for your next apartment home. Our headquarters are located in Irvine, Calif., and we have quality living apartments for both affordable and marketrate seniors or families throughout California. Contact: Anthony Sandoval

#### **ASSOCIATE MEMBERS**

#### **AIR Communities**

Apartment Income REIT Corp., known as AIR Communities, is a real estate investment trust and is the owner and operator of best-in-class apartment communities across the United States. AIR Communities professionally manages high-quality properties in most major markets, including Boston, Philadelphia, Los Angeles and Miami. AIR Communities' common shares are traded on the New York Stock Exchange under the ticker symbol AIRC. Contact: Leeann Morein

#### **Beacon 360 Management**

An industry leader in the management and development of affordable housing. We accomplish this by creating an environment of excellence in customer service and a commitment to establishing progressive communities.

Contact: Celia Kendall

#### **Community Housing Partners**

Building on a long-standing tradition of environmental, economic, and social responsibility, CHP is a 501(c)(3) nonprofit that works with private and public partners to develop and preserve award-winning homes and neighborhoods. Together with our partners, we revitalize communities, foster stability for our residents, and promote a healthier planet for future generations. Our more than 350 employees deliver a wide range of services, including real estate development, construction, energy services and training, asset management, property management, realty and homeownership, and comprehensive resident services.

Contact: Chrystal Strickler

#### **ConAm Management Corporation**

ConAm currently manages a nationwide portfolio of approximately 51,000 apartment units in more than 26 key metropolitan areas. We have established regional offices throughout the country, staffed with talented management professionals who are experts in their local markets. Our regional presence and ability to respond to local conditions—combined with the resources, infrastructure, and experience of a reputable national company—make ConAm a leader in the industry.

Contact: Wes Daniel

#### **Corcoran Jennison Management**

Since 1971, Joe Corcoran and Gary Jennison have developed property over \$2.5 billion. They also pioneered the development and management of mixed-income housing, a feat they consider their most rewarding accomplishment. Today, Corcoran Jennison has expanded its scope and portfolio to include properties in 15 states, and management of more than 24,000 residential units, with 2,000 employees.

Contact: Marie Morreale

#### Drucker & Falk LLC

To deliver the highest quality real estate services exceeding the expectations of our clients, residents, and tenants by:

Cultivating great places to live, work, shop, and play

- Empowering employees to maximize their potential
- Partnering with clients to optimize investment outcomes
- Embracing social responsibility through service and sustainability

Contact: Kellie Falk

#### **Eden Housing Management**

Eden Housing creates and sustains high-quality, affordable housing communities that advance equity and opportunity for all.

Contact: Kasey Archey

#### **Fairfield Residential**

Fairfield Residential is a leader in high-end living experiences. Fairfield Residential manages more than 40,000 units nationwide across luxury new construction and renovated apartment homes in urban and suburban infill neighborhoods and tax credit affordable housing properties. Fairfield Residential offers a fully integrated national multifamily services platform that provides development, construction, renovation, asset and property management, and acquisition and disposition services to investors and third-party entities.

Contact: Gina Metzger

#### **Fairstead**

Committed to creating and preserving highquality affordable, workforce and mixedincome housing, Fairstead takes a socially and environmentally conscious approach to community building. Contact: Jeffrey Goldberg

#### Falkenberg/Gilliam & Associates Inc.

A property management company specializing in managing subsidized nonprofit housing for the elderly.

Contact: Priscilla Gilliam

#### **Gene B. Glick Company**

The Glick Company was founded in 1947 and is an Indianapolis-based privately held real estate owner, developer, and management firm with more than 20,000 units in 13 states. Our company's reputation was built on our founder's

commitment to integrity, quality construction, excellent service, and superbly maintained communities.

Contact: Linda Orange

#### **Get RD Done Right!**

Through the consulting entity, Get RD Done Right!, Larry Anderson provides advice, support, advocacy, training and consulting services to individuals, groups, and non- or for-profit entities interested in understanding and working with USDA Rural Development (RD) policies, procedures, and statutes, especially those related to preserving and rehabilitating RD's MFH portfolio.

Contact: Larry Anderson

#### GK Management Co. Inc.

GK Management is an affiliate of Goldrich Kest Industries LLC, a diversified real estate development and property management group of companies, LLCs, and partnerships. Its focus is to expand its portfolio of proven and well-located properties, including multifamily, industrial, retail, commercial, and congregate care through acquisition and development while providing stable cash flow to its partners and outside investors.

Contact: Sarah Furchtenicht

#### **Hartle Management Agency**

Hartle Management Agency is dedicated to providing professional, courteous, and efficient management services. Our management team comprises professional and knowledgeable staff with experience in managing affordable housing, conventional apartments, and commercial spaces.

Contact: Geneva Hartle

#### **Housing Authority of Fort Mill**

The Housing Authority of Fort Mill is a complete RAD property converted in 2014. We also have the Section 8 Housing Choice Voucher program and a nonprofit that manages HUD 811 and LIHTC, along with a grant from the state.

Contact: Connie Howard

#### **HTG Management LLC**

Led by a team with considerable industry knowledge, we're committed to continually enhancing our communities and pushing the envelope with creative solutions that boost efficiencies for those we serve.

Contact: Dennis McWilliams

#### **Hyder & Company**

For over 45 years, Hyder's knowledgeable staff has excelled at implementing a wide range of federal and state housing programs to create thriving communities. Our continuing commitment and responsiveness to our clients, tenants, and staff has allowed us to grow significantly, now serving over 120 properties, 7,300 residential units, and 15,000 residents. Contact: Stephen J. Margetic

#### **InterMark Management Corporation**

Columbia, S.C.-based InterMark Management has specialized in multifamily housing property management since 1986. Over the past three decades, InterMark has owned and managed over 10,000 conventional and affordable units primarily in the Southeastern U.S. With a noted focus on LIHTC, tax-exempt bonds, Rural Development, and HUD, InterMark continues to deliver quality asset management services. Contact: Reva Young

#### J&A Inc.

J&A Inc. is a management agent for Rural Development and Low-Income Housing Tax Credit properties around the Southeast. J&A Inc. also owns and develops properties in the Rural Development and LIHTC programs. Contact: Jeremy Hudson

#### JMG Realty Inc.

JMG Realty is a fully disciplined real estate company concentrating on the management, redevelopment, and financial services of multifamily real estate properties. Contact: Bonnie Smetzer

#### Joined Management

Our mission is to provide residents with exemplary service in a quality home environment, provide employees unparalleled personal and professional development opportunities, and provide partners and clients with maximized real estate asset value.

Contact: Adina Grossman

#### **Memphis Housing Authority**

In collaboration with a number of partner agencies, MHA provides eligible families and individuals opportunities to obtain decent, safe, sanitary and affordable rental housing. Through MHA's assisted housing programs across Memphis and Shelby County, over 26,000 low-income families and individuals are served and empowered to work towards self-sufficiency. 2020 marks the 85th anniversary of MHA, and we are proud to celebrate its rich history and contributions towards the transformative revitalization of the Memphis landscape.

Contact: Marcia Lewis

#### **National Church Residences**

National Church Residences has dedicated a half-century of effort to providing quality housing in affordable, caring communities. Since 1961, we have expanded our mission to include the housing needs of seniors, families and adults, the formerly homeless, persons with disabilities, and a host of supportive health care services.

Contact: Krista Mason

#### PRD Management Inc.

PRD Management delivers award-winning property management, real estate development, and affordable housing consulting in the mid-Atlantic region.

Contact: Sue McElhatton

#### **Reliant Realty S ervices**

Reliant Realty is a full-service property management company providing legal, accounting, security, compliance, maintenance services and affordable housing. Our highly trained staff, comprised of approximately 700 personnel across 10,000 units over six different states, is committed to our clients, tenants, and buildings. Our management experience ensures smooth operations at all our properties at the asset level. Contact: John Crane

#### Royal American Management Inc.

A superlative standard of excellence and unmatched experience in operating diverse property portfolios have made Royal American Management one of the most sought-after real estate management companies in the industry. A culture of integrity, compassion and commitment has inspired residents, clients, and employees' trust and loyalty and helped forge long-term relationships that enrich the lives of the people living in RAM communities. Contact: Carrie Sapp

#### Virginia Housing

VHDA is a self-supporting, not-for-profit organization created by the commonwealth of Virginia in 1972 to help Virginians attain quality, affordable housing. Our mortgages are funded by bonds we issue, not state taxpayer dollars, and are available primarily for first-time homebuyers and quality rental housing developers. VHDA works with lenders, developers, local governments, and others to help put quality housing within reach of every Virginian.

Contact: Carol Jackson

#### **AFFILIATE MEMBERS**

#### **Acorn Business Consulting LLC**

Consulting and accounting assistance services for affordable housing providers and not-for-profit organizations. Services include consultations on accounting process improvements, structuring internal controls and regulatory compliance and assistance in preparing for financial and other audits. Over 35 years dealing with HUD, USDA and other affordable housing programs. Contact: Seth Strongin

#### Affordable Housing Association of Indiana

The Affordable Housing Association of Indiana is a state nonprofit trade organization. For 35 years, AHAIN has served as Indiana's premier association for participants in the affordable housing profession, including builders, owners, developers, managers, nonprofits, housing authorities, syndicators, accountants, architects, attorneys, bankers, and companies that supply goods and services to the industry. AHAIN's membership includes more than 110 management companies, 18,000-plus affordable housing apartment units, and 90 associate members. Contact: Charyl Luth

#### **AGM Financial Services Inc.**

AGM Financial Services Inc. is a leading nationwide FHA mortgagee and Multifamily Accelerated Processing lender providing financing for market-rate and affordable housing industries. AGM arranges federally insured debt and credit enhancement for apartment projects, assisted living facilities, and nursing homes.

Contact: Margaret Allen

#### Alliant Insurance Services Inc.

Alliant is a specialty insurance brokerage. Our Real Estate Division contains over 75 specialists in loss control, claims and analytics, has a proprietary coverage platform and insures over 3.5 million multifamily units nationwide. Contact: Megan Davidson

#### **Auto-Out Cooktop Fire Protection**

Loss of rental income, expensive rebuilds, and increased insurance premiums; cooking fires can be detrimental to your bottom line. For a small investment, you can protect your communities with Auto-Out automatic cooktop fire suppressors. We sell manufacturer-direct at low prices, and most apartment owners receive insurance discounts for using Auto-Out.

#### **Blueprint Housing Solutions LLC**

Blueprint Housing Solutions is a nationwide HUD multifamily housing consulting and training organization that delivers a range of compliance products, customized consulting and training services, and monthly compliance services based on extensive industry experience and proven methodologies. Contact: Jenny DeSilva

#### **Buyers Access**

Buyers Access is the "one-stop shop" that reduces property workload and provides an outstanding purchasing resource in the apartment industry. Our dedicated member services team and account managers are assigned to every member to provide property support and customized purchasing programs that meet all of your business objectives. Contact: Jenny Hidalgo

#### **CAHEC Foundation**

The CAHEC Foundation, a nonprofit affiliate of CAHEC, improves the quality of life for residents living within areas CAHEC serves. By offering various wellness and education opportunities, the CAHEC Foundation goes beyond affordable housing to ensure low-income residents receive the critical resources they need to succeed. Contact: Stefanie Lee

#### Carter & Company CPA LLC

A certified public accounting firm and a limited liability company. Specializing in real estate, our practice maintains clients, including developers, investors, and affordable multifamily housing syndicators.

Contact: Christine Carter

#### **Choice Property Resources Inc.**

Choice Property Resources partners with affordable multifamily property owners, developers, managers, providing contract management for resident internet, Wi-Fi, cell tower leases, business class telecom and laundry. We ensure broadband equality and resident satisfaction through comprehensive portfolio analysis, negotiation, execution and management of provider contracts for existing

and development properties. These solutions maximize asset values, improve ROI and help meet business goals. Founded in 1999, we serve 350,000 units across the U.S. www.choiceprop.com Contact: Mike Coco

#### **CMS**

CMS offers third-party administration, training, and consulting services to the affordable housing industry nationwide. You can find unique resources through our website, including live and on-demand webinars and self-paced certification courses. As the current Performance-Based Contract Administrator (PBCA) for Nebraska, Utah, and Washington state, we understand how complicated federal requirements can be and are committed to simplifying affordable housing through compassion, innovation, and excellence. Visit cms-results.com for more information. Contacts: Carlita Mendez and Karen Ventrice

#### Coan & Lyons

Coan & Lyons represents private owners, management companies, nonprofit organizations, and public housing agencies nationwide in connection with all aspects of federal housing programs. Sheila Salmon, a firm partner, is considered a Fair Housing expert and is a NAHMA-certified trainer. The firm also has extensive litigation experience representing clients on various issues related to federal housing programs. Contact: Carl Coan III

#### CohnReznick LLP

CohnReznick LLP provides clients with forward-thinking advice that helps them navigate complex business and financial issues. With more than 2,500 employees nationwide, we provide the resources, technical skills. and deep industry knowledge to help them succeed.

Contact: Travis Harrington

#### Columbus Metropolitan Housing Authority

CMHA helps people access affordable housing through collaborative partnerships to develop, renovate, and maintain housing; promote neighborhood revitalization, and assist residents in accessing needed social services. Today CMHA owns over 4,500 units throughout Franklin County. We house families, veterans, seniors, transition-aged youth, formerly homeless, and other individuals. We also serve an additional 13,500 plus households through our Housing Choice Voucher (HCV) Program in Franklin County. In total, we serve over 250,000 people across Ohio & Washington, D.C., through our various subsidy programs.

Contact: Scott Scharlach

#### **Conner Strong & Buckelew**

We provide insurance, risk management, and employee benefits services to the real estate community and a number of NAHMA members. Contact: Maxx Hofmann

#### Converged Services Inc.

Converged Services is a national firm of dedicated advisors committed to providing a solid foundation for adding and integrating new technologies. From internet and video service to lifestyle amenities smart community software to auditing community utilities, such as trash removal and water irrigation, we analyze, advise, negotiate and optimize agreements to secure the best technology at the best price for your residents and the best investment for your community.

Contact: Leo Delgado

#### **CRG Residential**

CRG is a multifamily general contractor for affordable housing operators/owners. Groundup new construction, 4%-9% credit renovations, occupied unit upgrades, self-perform exteriors and interiors services.

Contact: Jeff Eynon

#### Dauby O'Connor & Zaleski LLC

Dauby O'Connor & Zaleski LLC was established in 1987 to provide accounting and auditing, tax, and consulting services to owners, developers, managing agents, and syndicators of multifamily housing communities. DOZ is extremely well versed in projects financed with HUD, RD, tax-exempt bonds, and Low-Income Housing Tax Credits. www.doz.net.

#### Entrata

Entrata is the only comprehensive property management software provider with a single-login, open-access Platform as a Service (PaaS) system. Offering a wide variety of online tools, including websites, mobile apps, payments, lease signing, accounting, and resident management, Entrata PaaS currently serves more than 20,000 communities. Entrata's open API and superior selection of third-party integrations offer management companies the freedom to choose the technology and software that best fit their needs.

#### ·

#### **EPS Inc.**

Programs involved include HUD and TRACS service bureau. Reviews 1,500-plus vouchers for state contract administrators.

Contact: Fred Hutchins

#### **Esusu Finanical Inc.**

Esusu improves resident financial health and stabilizes net operating income with predictive analytics, microloans, and rent reporting for credit building. Esusu operates in 43 states, with partners covering over 1.1 million rental units. Contact: Samir Goel

#### **Granite Telecommunications**

Granite provides one-stop solutions for voice, data, internet, wireless, video, and secure network options throughout the U.S. and Canada. Granite understands that no two businesses are run the same way and will create a flexible communications solution tailored to each customer's needs today and in the future. Granite's scalability allows your business to grow with imminent demand.

Contact: Larry Sylvain

#### **Greater Dayton Premier Management**

Greater Dayton Premier Management provides decent, safe, affordable housing to Montgomery County residents who would not afford suitable housing otherwise.

Contact: Kiya Patrick

#### Gwen Volk INFOCUS Inc.

Gwen Volk INFOCUS Inc. delivers essential training and informed assistance to affordable housing professionals nationwide. With proven expertise in HUD, LIHTC, RD, HOME, bond, and layered properties, we help owners and agents stay in compliance and focus on outcomes. Register for upcoming training at www. gwenvolk.com and learn more about how we assist organizations large and small to meet the challenges of the affordable housing properties they own and manage.

Contact: Gwen Volk

#### **HAI Group**

HAI Group is a family of companies known for pioneering public and affordable housing insurance programs. For over 30 years, we have been dedicated to serving more than 1,500 housing organizations across the nation; HAI Group's portfolio of products and services includes insurance, capital, research, advocacy, and training.

Contact: Ken Merrifield

#### **Hampden Park Capital & Consulting**

Hampden Park Capital & Consulting is a nationally recognized capital provider and housing consultant assisting mission-driven organizations in developing and operating an array of innovative housing and financing solutions. We are committed to delivering premier professional services and ongoing support, which allow our clients to provide individuals with affordable, secure, and enriched living environments. HPCC focuses on assisting organizations that primarily serve lowincome seniors.

Contact: Naren Dhamodharan

#### **Haven Connect**

We create property management software to fill your vacancies faster. We're a team of entrepreneurs, investment pros and technologists who are building better ways to automate affordable housing management. Contact: Caroline Caselli

#### Hessel Aluise & O'Leary PC

Hessel Aluise & O'Leary PC is a Washington, D.C., based law firm with a national practice focused exclusively on multifamily affordable housing matters. Our lawyers are committed to providing clients creative, cost-effective, sustainable solutions to develop and preserve their federally-assisted affordable housing portfolios.

Contacts: Dori Garmeiser and Sheila O'Leary

## **Housing Commission of Anne Arundel**

The commission is dedicated to strengthening communities and improving the lives of Anne Arundel County citizens by focusing on the ownership, management, sustainability, and preservation of affordable housing. Established in 1968, the housing commission is proud to have offered 50 years of affordable housing and related services to low- and moderate-income citizens of Anne Arundel County. The agency assists nearly 3,000 families throughout the county in an effort to fulfill our mission to provide quality housing choices and affordable communities. Contact: Christopher Ostovitz

#### **Local Initiatives Support Corporation**

LISC is a national nonprofit housing and community development organization dedicated to helping community residents transform distressed neighborhoods into healthy and sustainable communities of choice and opportunity. LISC mobilizes corporate, government and philanthropic support to provide local community development organizations with loans, grants, equity investments, and technical and management assistance. Our organization has a nationwide footprint, with local offices in 33 cities and partnerships with 86 different organizations serving rural communities

throughout the country. Contact: Mark Kudlowitz

#### Los Angeles LOMOD

**HUD** performance-based contract administrator for 10 Southern California counties, totaling 797 properties. Contact: Connie Loyola

#### Lumina Partners LLC

Lumina Partners is an equity investor and developer of LIHTC tax credit properties throughout the southeast. Lumina also provides affordable housing expertise to organizations that develop and manage affordable housing across the country. Affordable housing is in the company's blood and has always been its sole focus. Contact: Greg Proctor

#### MaineHousing

MaineHousing is an independent state agency that bridges public and private housing finance, combining them to benefit Maine's low- and moderate-income people. The mission of the Maine State Housing Authority is to assist Maine people in obtaining and maintaining decent, safe, affordable housing and services suitable to their unique housing

Contact: Robert Conroy

#### McGriff Insurance Services Inc.

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Contact: Stephen Harville

#### Moen Inc.

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#### **Mohawk Industries**

Mohawk Industries is a leading global manufacturer that creates products to enhance residential and commercial spaces worldwide. Mohawk's vertically integrated manufacturing and distribution processes provide competitive advantages in the production of carpet, ceramic, laminate, wood, and vinyl flooring. Consumers put trust in our portfolio of brands that are synonymous with quality, longevity, and innovation.

Contact: Nate Kepner

#### **MRI Software**

MRI Software provides intuitive software and expert consulting services for all major stakeholders in the affordable housing life cycle—from financing and development to asset, investment, subsidy, and property management. MRI's solutions are designed to meet the unique needs of affordable housing on the industry's most comprehensive, flexible, open, and connected technology platform. Contact: Jennifer Kelly

#### **National Center for Housing Management**

The National Center for Housing Management, Inc. (NCHM) is a 501(c)(3) nonprofit organization created in 1972 by the secretary of the Department of Housing and Urban Development (HUD) pursuant to an executive order of the president of the United States. NCHM was established to "provide objective and independent leadership at the national level in helping meet the Nation's housing management and training needs...".

Contact: Matt Garrow

#### **National Housing Compliance**

The mission of National Housing Compliance is to provide high-quality services to the affordable housing industry that benefit residents and communities by striving to improve and ensure decent, safe, and affordable housing.

Contact: Valerie Todaro

#### National Property Management Strategies Group LLC

Specialty consulting services for multifamily housing clients including, but not limited to: strategic planning, customized professional development programs on safety, risk management, energy/sustainability, resilience, leadership, empathy, mindfulness, critical thinking, and many others for management and maintenance professionals. We also perform transaction due diligence, asset preservation/capital planning analysis and construction projects oversight. Let our 35 years of proven "boots-on-the-ground" experience help to achieve all of your desired goals.

Contact: Scott Ployer

#### **National Tenant Network**

NTN is the only professional screening and qualification service with a single mission to help our subscribers minimize risk by producing the most accurate background reports in the industry. With over 25 years of experience, NTN is much more than a screening module; it is a highly specialized consumer reporting service.

Contact: Jamie Borodin

#### **Navigate Affordable Housing Partners**

Based in Birmingham, Ala., Navigate Affordable Housing Partners is a nonprofit engaged in developing, owning and managing affordable housing, and consulting with various housing agencies to provide compliance and training. Navigate is also a federal contractor providing compliance and financial services on behalf of HUD as the Section 8 PBCA for multiple states. Navigate's core values—Service, Respect, Transparency, Quality, and Innovation—are applied to every aspect of their work and have resulted in an exemplary reputation in the housing industry.

Contacts: Lisa McCarroll and Julie Reynolds

#### New Hampshire Housing Finance Authority

Specifically, we offer safe, fixed-rate mortgages to low- and moderate-income homebuyers; we provide rental assistance to low-income families and individuals; and we finance the development of quality, affordable rental housing in New Hampshire. Contact: Andrew Boyle

#### **Ohio Housing Finance Agency**

OHFA facilitates the development, rehabilitation, and financing of low- to moderate-income housing. The agency's programs help first-time homebuyers, renters, senior citizens, and others find quality affordable housing that meets their needs. OHFA funds competitive fixed-rate mortgage loans and provides financing for the development and rehabilitation of affordable rental housing.

Contact: Betsy Krieger

#### Our Neighbors Inc.

Bringing Affordable Housing Home Contact: Stephen A. Crane

#### **Pearl Meyer**

Pearl Meyer is the leading advisor to boards and senior management on the alignment of compensation with organizational and leadership strategies, making pay programs a powerful catalyst for value creation and competitive advantage. The survey team provides organizations with accurate, on-point information supporting effective business decisions. Pearl Meyer's global clients stand at the forefront of their industries and range from emerging highgrowth, not-for-profit, and private companies to the Fortune 500 and FTSE 350.

#### PMCS Inc.

PMCS has been providing training, consulting, services, and solutions to all aspects of the affordable housing industry since 1989. Our extensive line of professional service offerings range from direct program management on behalf of HUD, RAD, Rural Development, and state Housing Finance

Agency LIHTC programs to back-office service bureau processing work, compliance reviews, assessments, policy and procedures development, and more. Visit us at www. pmcsinc.com.

Contact: Tracy Newman

#### **PODS Enterprises LLC**

Government and federal agencies utilize PODS containers during facility renovations, store items on-site or in a PODS secure Storage Center, relocate employees, aid disaster response efforts, and more. When working with PODS, expect end-to-end project support and services that will accommodate any project and timeline. We are a GSA-authorized vendor; federal agencies and contractors qualify for special pricing on our moving and storage services. Contact: Bruce Mitchell

#### **ProLink Solutions**

ProLink Solutions is a software company that enables the real estate finance industry to allocate capital, manage assets and maintain compliance efficiently. We apply industry-leading technology and expertise to automate business processes and improve data accessibility. A wide range of affordable housing industry participants is served on our platform, including state and local housing finance agencies, tax credit syndicators and investors, housing developers, and property managers and owners.

Contact: Ryan Kim

## Property Management Operations Consulting LLC

We provide owners and operators of affordable and mixed-income housing specialized consulting services in federal housing policies and procedures that reflect best practices in the industry. This includes consultation on federal regulatory issues, developing key documents for companies, conducting remote and in-person training for property management staff at all levels and interviewing senior and regional manager final candidates for affordable property management companies. With our

expertise, we can help companies create greater operational efficiencies through standardizing procedures.

Contact: Nancy Hogan

#### **Quadel Consulting & Training LLC**

Quadel Consulting provides training, consulting, and management services to the affordable housing industry.

Contact: Katie Goar

#### RealPage Inc.

With more than two decades of service in the industry, RealPage is the leading provider of affordable housing software and services that support simultaneous compliance for HUD, Tax Credit, Rural and Public Housing properties. Our easy-to-use platform and services streamline compliance, increase operational efficiencies, and provide financial transparency across your portfolio. Learn how we can help you mitigate risk and manage revenue to build your business and your communities. Visit www.realpage. com/affordable.

Contact: Scott Nelson

#### Reno & Cavanaugh PLLC

R&C is a national law firm whose practice encompasses a broad range of real estate and economic development, finance, affordable housing, regulatory and legislative advocacy services. We support a wide variety of clients seeking to use national and local programs in innovative and often groundbreaking ways. Our mission goes beyond simply providing legal counsel, but we help clients make a meaningful difference in the communities they serve.

#### RentalHousingDeals.com Inc.

We help multifamily communities to build and grow a richer community experience by providing online advertising and social media presence. Through online advertising, we deliver qualified, quality leads to help you fill vacancies fast. We are also a publisher of social media content, helping communities to market and grow their brand image while helping to fill vacancies by crafting a social brand that takes

you from "Likes to Leads to Leases." Contact: John Yang

#### ResMan

ResMan is the preferred growth partner that drives profitability and efficiency for property management companies across the U.S. ResMan delivers confident compliance, accurate accounting, and a brilliant user experience. Our innovative technology platform makes property investments and operations more profitable and easier to manage.

Contacts: Rue Fox and Janel Ganim

#### **Rockport Mortgage Corporation**

Rockport Mortgage Corp. is a leading national provider of FHA-insured financing solutions to the multifamily and health care industries. With deep expertise in affordable housing programs, we provide comprehensive recapitalization services that enable the long-term preservation of affordable housing communities and deliver significant financial and strategic benefits to property owners across the nation.

Contact: Linda Pellegrino

#### Sherwin-Williams

The Sherwin-Williams Company, founded in 1866, is one of the world's leading companies engaged in the manufacture, distribution, and sale of coatings, flooring, and related products to professional, industrial, commercial and retail customers

Contact: Brent Monachino

#### **Southwest Housing Compliance Corporation**

Founded by the Housing Authority of the City of Austin in 2000, SHCC serves as the Performance-Based Contract Administrator for HUD for Project-Based Section 8 properties in Texas and Arkansas.

Contact: Michael Cummings

#### The Buchner Company

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Contact: Joseph Anderson

#### **TrashPro**

TrashPro, an Advanced Company, is an innovative, B Corp certified provider of waste reduction and recycling solutions and equipment, specializing in multifamily housing and municipal collection. The company has become an industry leader with a national footprint through its savings programs, waste audits, and ethical environmental practices. TrashPro's knowledge and experience in the waste industry enable comprehensive and sitespecific solutions for their customers to increase their profitability, efficiency, and sustainability. www.yourtrashpro.com Contact: Amber Day

#### **U.S. Housing Consultants**

U.S. Housing Consultants provides consulting and training services on HUD, LIHTC, and REAC compliance. Our consulting services provide management professionals the tools they need to succeed, including our industryleading pre-REAC inspections, HUD and LIHTC compliance services, file approvals, and Capital Needs Assessments. We offer public and private training seminars, including HUD, tax credit, and USDA/RD training with Amanda Lee Gross and REAC compliance with Scott Precourt.

Contacts: Scott Precourt

#### **USI Insurance Services**

USI specializes in delivering customized property and casualty, employee benefits, personal risk, and retirement solutions to the affordable housing industry. We are the exclusively endorsed insurance broker of the Council for Affordable and Rural Housing (CARH) and the National Affordable Housing Management Association (NAHMA).

Contact: Trent Iliff

#### Watchtower Security Inc.

Watchtower Security provides an allinclusive, worry-free camera surveillance program specifically designed for the multifamily industry. Instead of taking on the headaches, expenses, and liability of your camera system, or hiring a security guard that can only be in one place at one time, let us show you a simpler way. A set monthly investment includes the cost of cameras, maintenance, and forensic reviews of footage from your community.

Contact: Nathan Burnett

#### Yardi Systems

Yardi Affordable Housing Suite is a powerful, Windows-based system for the affordable housing marketplace. It efficiently manages the information and reporting requirements crucial for subsidized housing processes with HUD and tax credit calculations.

Contact: Christopher Voss

#### Zeffert & Associates Inc.

Zeffert & Associates Inc. is a nationwide leader in affordable housing compliance. Since 1994, property managers, owners, syndicators, housing authorities, and state agencies have partnered with Zeffert for accuracy and speed on utility allowances, tenant file reviews, training, and building accessibility. Headquartered in St. Louis, Zeffert's service excellence reaches every state and territory within the IRS, HUD, and USDA jurisdiction.

Contact: Jeffrey Promnitz



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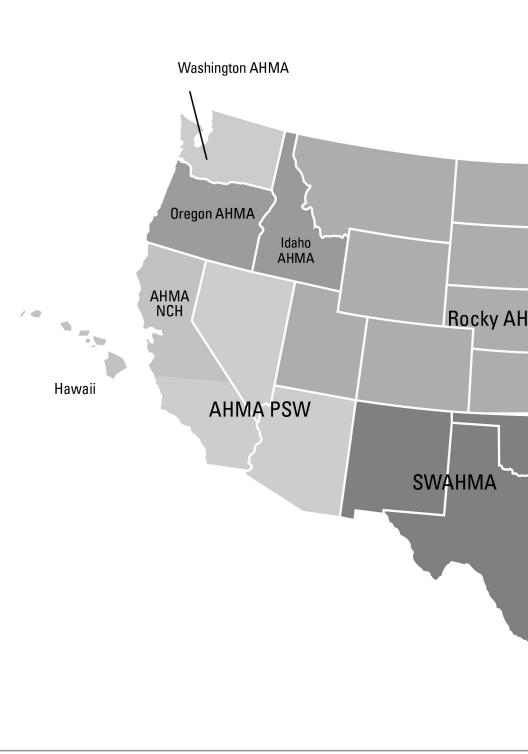
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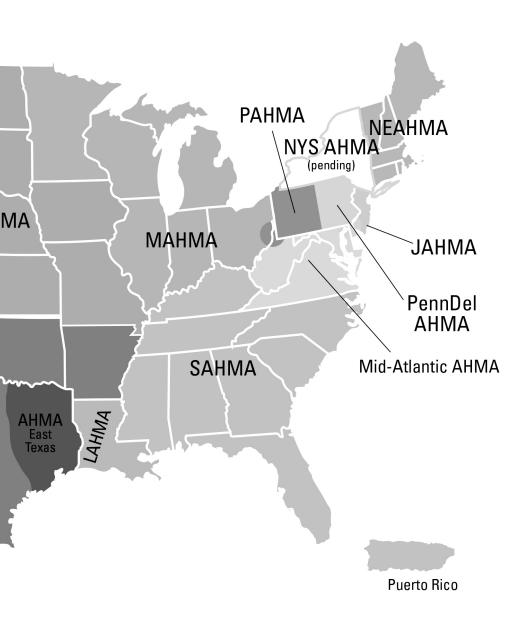
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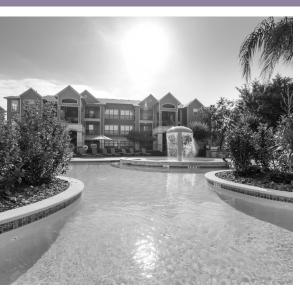








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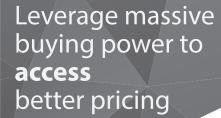
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